

Telfarm software programs are a **one-time** cost; an annual program update is included for each year you enroll. Program support and training are included in the required **annual enrollment** in Telfarm.

Your **Telfarm Annual Fee** is based on your choice of programs and support levels:

Telfarm for Windows ACCOUNTANT/CHECKWRITER

⇒ **Level II..... \$525**

- Reports generated **on-campus** at the Telfarm Center from farm records transmitted on floppy disk or via e-mail
- All features from Level I, **PLUS:**
- Cash flow/management/enterprise reports generated at the Telfarm Center
- On-campus editing service
- Database backup

⇒ **Level I..... \$325**

- Reports generated **on-farm**; no transmits sent to the Telfarm Center
- Program support via telephone
- Year-end tax planning
- Year-end business analysis
- Tentative and final depreciation reports (*changes submitted in written form to the Telfarm Center on a monthly basis*)
- Includes annual and intermediate program updates
- Special Reports & additional On-Farm Assistance available at extra charge (*please call for pricing*)

⇒ **Payroll-Accountant Link..... \$125**

- Customizes PenSoft Payroll Plus for Agricultural Businesses
- Links PenSoft Payroll to Telfarm for Windows Accountant
- Program support via telephone
- Includes annual and intermediate updates

Telfarm for Windows

*Agricultural Software
for Personal Computers*

Accountant \$875*

Checkwriter..... \$150*

PenSoft Payroll Plus
.....*Please call for price and order information.*

**Telfarm for Windows Accountant price includes software, on-farm setup, and Level II support for the first year.*

Programs may be purchased individually; **CHECKWRITER program requires **ACCOUNTANT**.*



Telfarm is a distributor of **PenSoft Payroll Plus** software from PenSoft Payroll Solutions of Virginia.

Please call the Telfarm Center at (517) 355-4700 for price and order information or visit PenSoft's Web site at www.pensoft.com.

Telfarm for Windows

*Agricultural Software
for Personal Computers*

- ✓ Customized software programs for many diverse farm businesses:
 - ◆ *Fruit Tree*
 - ◆ *Livestock*
 - ◆ *Cash Crop*
 - ◆ *Dairy*
 - ◆ *Vegetable*
 - ◆ *Greenhouse*
- ✓ Generate your own detailed "on-farm" reports or transmit records to the Telfarm Center for campus-generated reports
- ✓ Off-farm backup available at the Telfarm Center with Level II support
- ✓ Additional tax and management reports available from the Telfarm Center with Level II support
- ✓ Participate in an annual Farm Business Analysis with your local Extension Agent
- ✓ Programs available for accounting, payroll, and checkwriting

The **Telfarm** system of farm record keeping is a program available from MSUExtension's

Farm Information Resources Management (FIRM) Team.

It structures your income and expenses to enable you to reduce taxes during your tax planning.

This planning and decision-making begins with complete, accurate farm business financial records.

Tax savings from planning and insuring that all of your expenses have been properly recorded easily pays the cost of the Telfarm annual enrollment fee.

***Better decisions
from understanding
the financial end
of your farm business
make you money!***

Telfarm Center
Michigan State University
414 Agriculture Hall
East Lansing, MI 48824-1039
517-355-4700
517- 432-9805 (Fax)
telfarm@msu.edu
www.canr.msu.edu/telfarm/

- Or contact your local MSUExtension Agent -



Financial Records *for* Farm Businesses

*Serving Michigan
Farm Businesses
Since 1928*



*Agricultural Software for
Personal Computers
Since 1983*

MICHIGAN STATE
UNIVERSITY
EXTENSION

