



# ROI and Soybean Production

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Cropping Systems Agronomy  
MICHIGAN STATE UNIVERSITY

MICHIGAN STATE  
UNIVERSITY

Extension



**NCSRP** NORTH CENTRAL SOYBEAN  
RESEARCH PROGRAM

Project  
**GREEN**



# Soybean Yield Components

- Establish uniform plant stand (plants/acre)
- Set and retain more pods ( pods/plant)
- Increase number of seeds/pod
- Maximize seed weight (seeds/lb.)

**Seeds/acre**

**Seed weight**

What can be done to **POSITIVELY** influence these yield components and **minimize Yield Limiting Factors at field-scale**

**SCIENCE  
FOR  
SUCCESS**

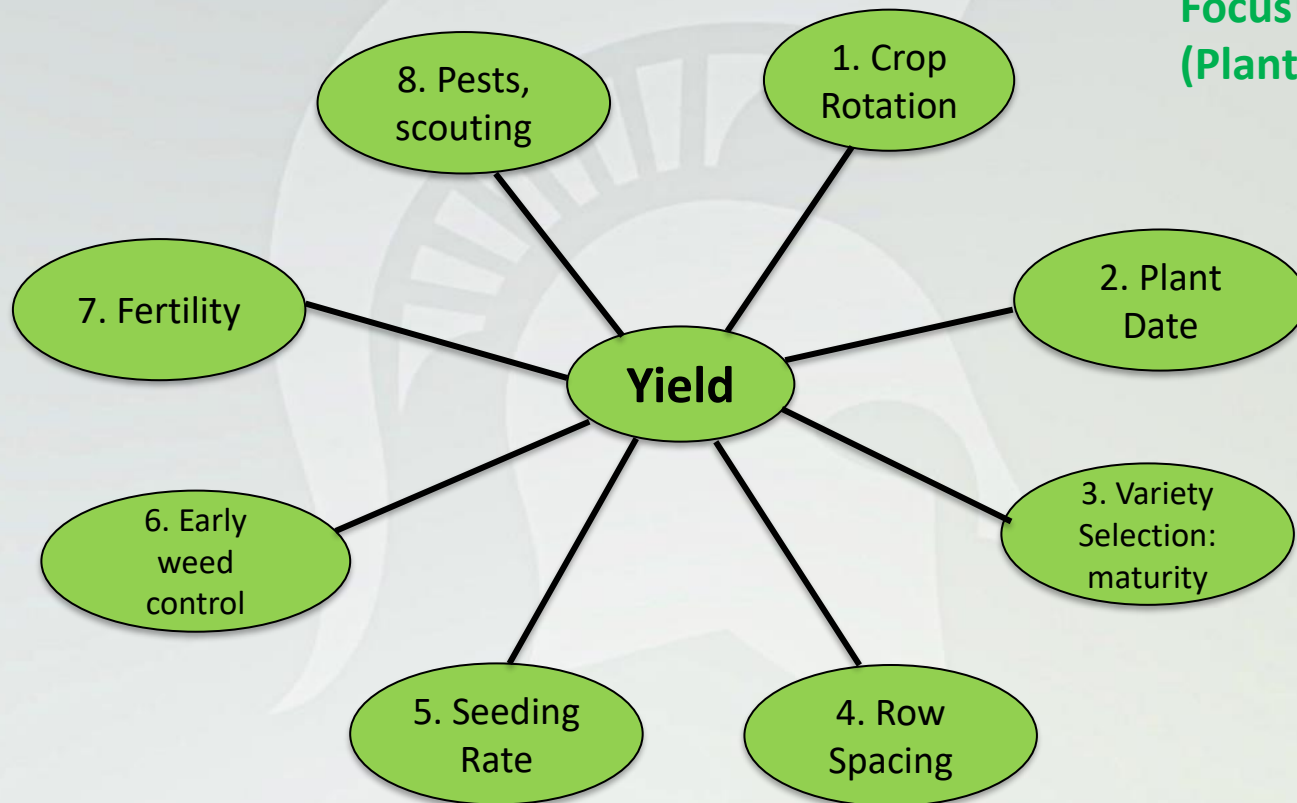
FUNDED BY THE SOYBEAN CHECKOFF

**The Soybean Growth Cycle: Important Risks,  
Management and Misconceptions**

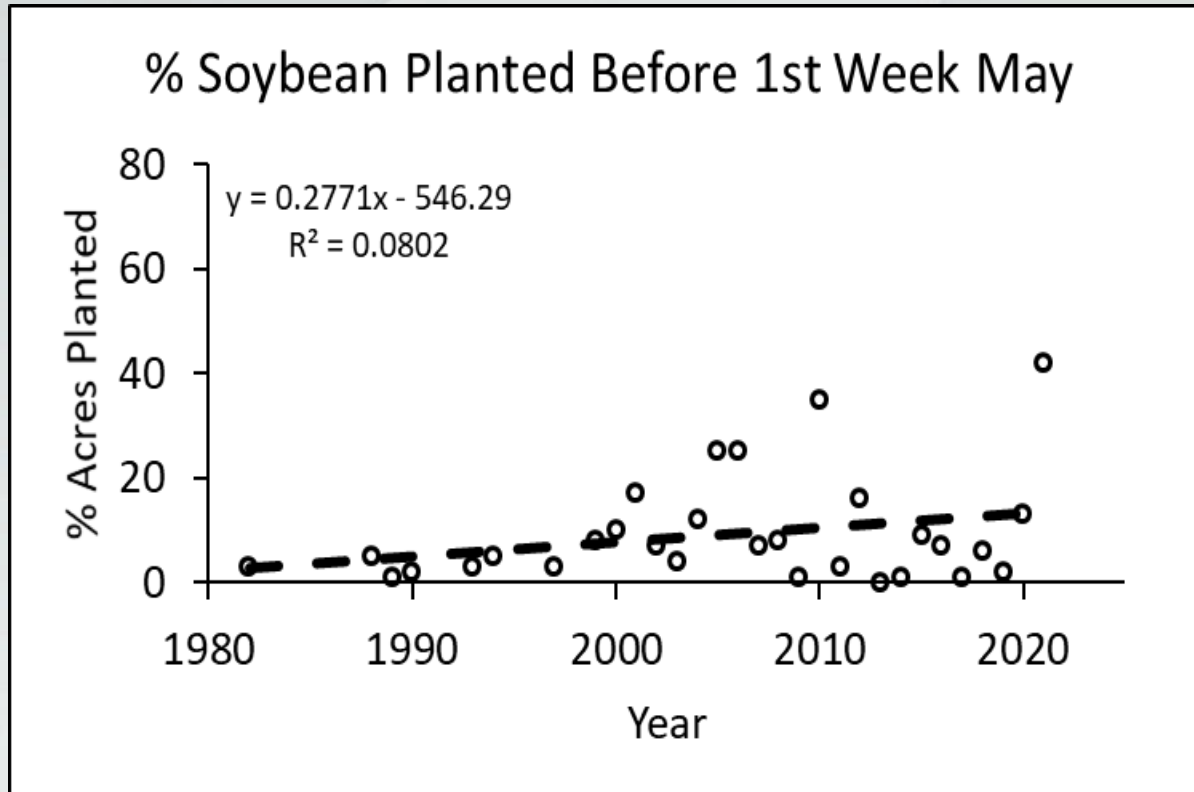
Publication will be available on our website soon

# Managing Soybean for higher Yield/Profit

Focus today on #2-5  
(Planting decisions)

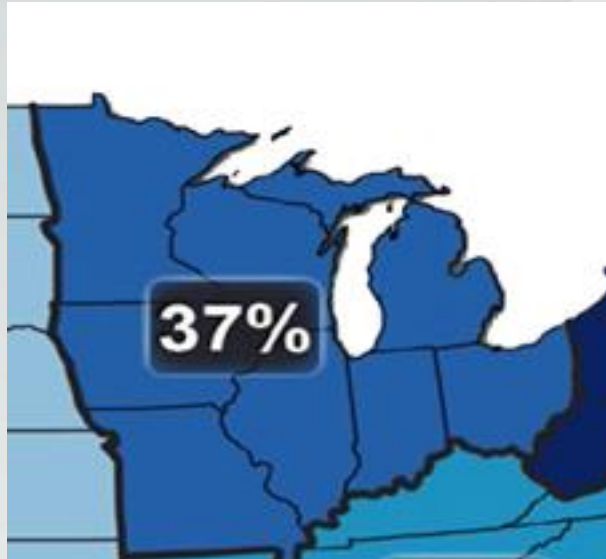


# Planting Progress- Variability over years



USDA NASS Date from 1982 – 2021, Week 18

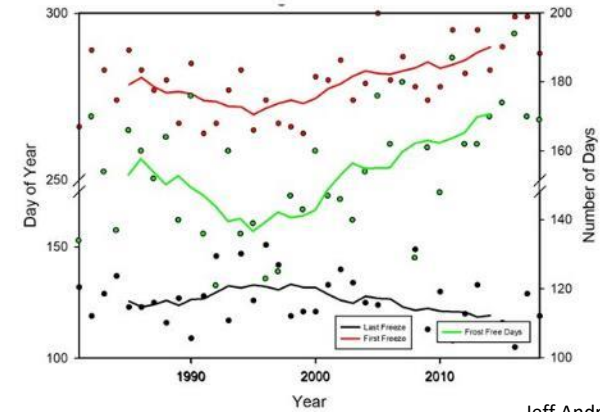
# Weather Trends: Wetter and Warmer



**Increase in extreme precipitation**  
(during top 1% of severe storms)

GLISA, 2019

First, Last Freezes and Frost-Free Season Length  
Lansing, MI, 1981-2018



Jeff Andresen, MSU



GLISA, 2019

## Planting Time

## Conditions

➤ **Early Season**  
(before early-May)

- Cool, wet soil- can lead to uneven stands
- **Extended Growing Season**

➤ **Mid Season**

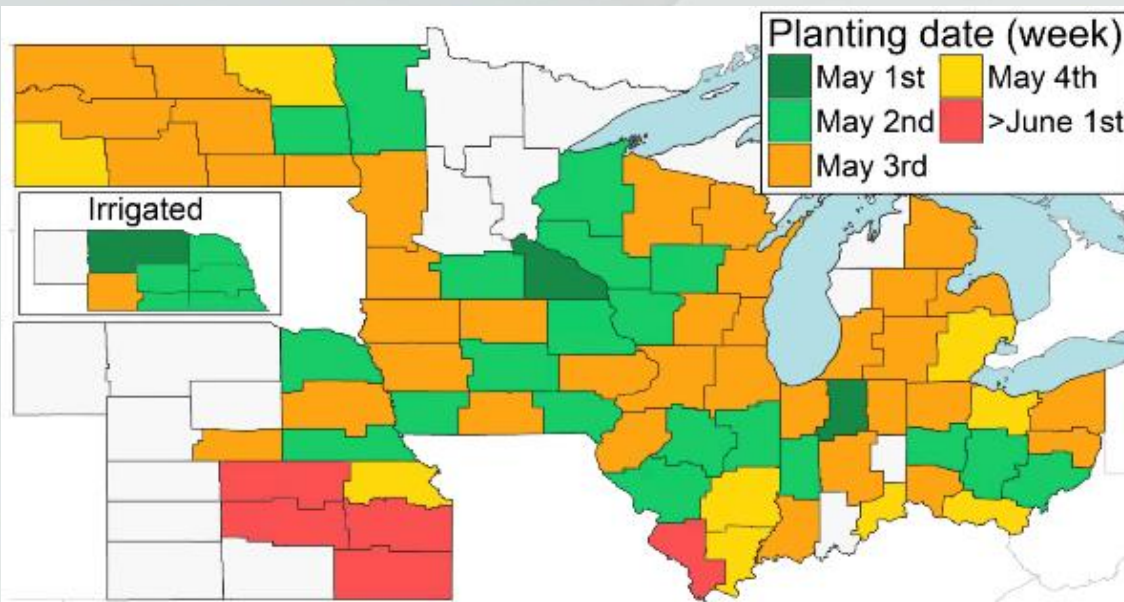
- Typically, adequate soil temp. and moisture

➤ **Late Season**  
(June)

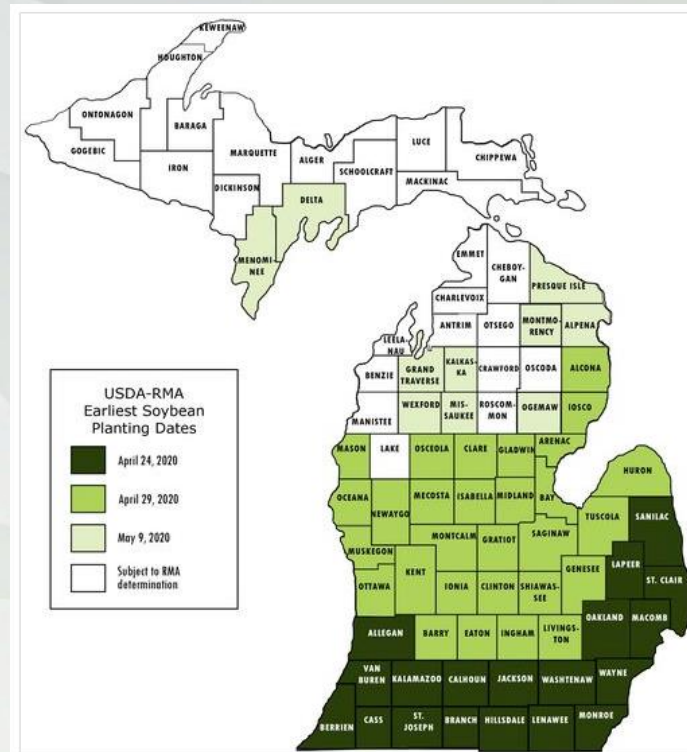
- Lack of soil moisture
- **Restricted Growing Season**



# Soybean Planting Date

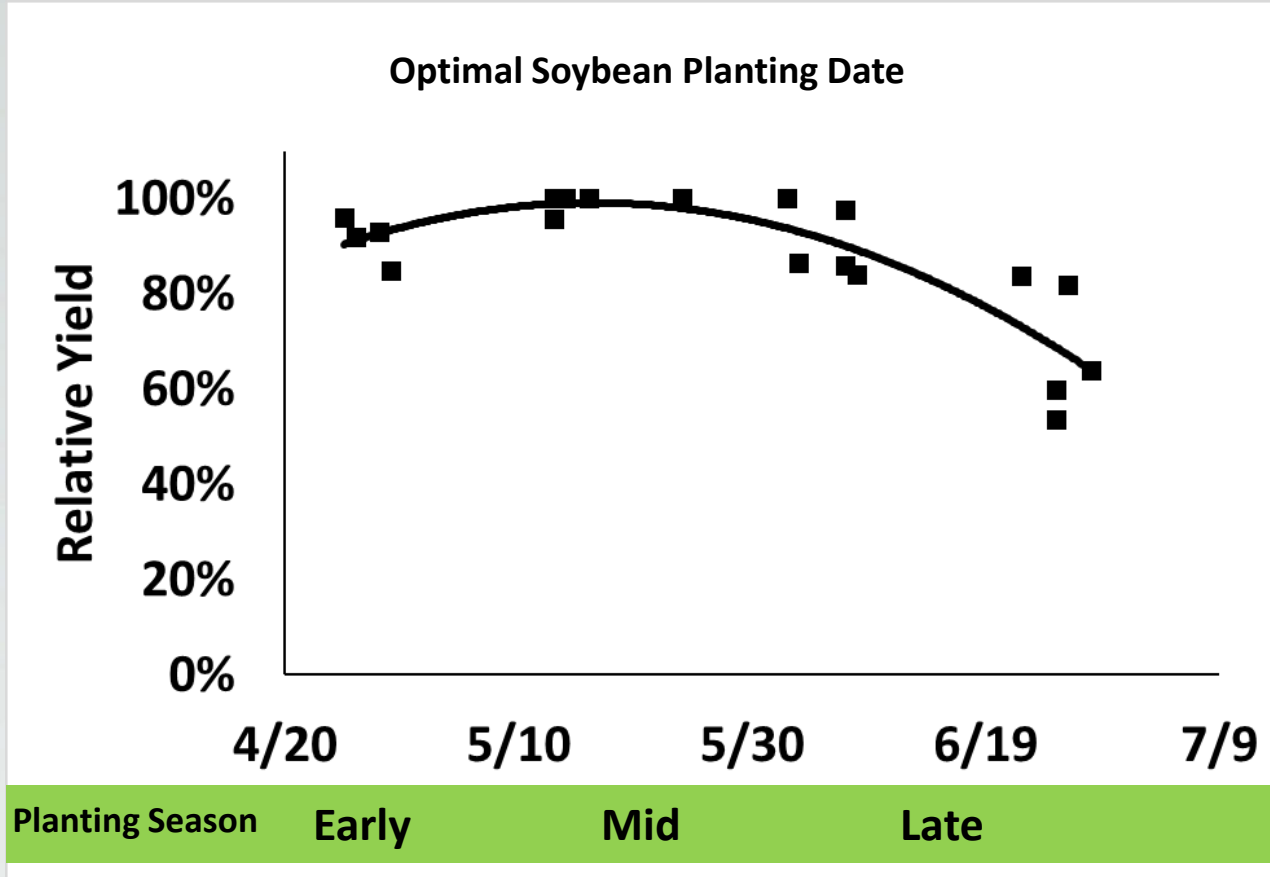


Grassini, P., & Conley, S. (2019). Benchmarking Soybean Production Systems in the North-Central USA. **2014-2017 data**



Risk Management Agency's (RMA) earliest planting dates for soybeans in Michigan

# Planting Time Impacts Yield in Michigan

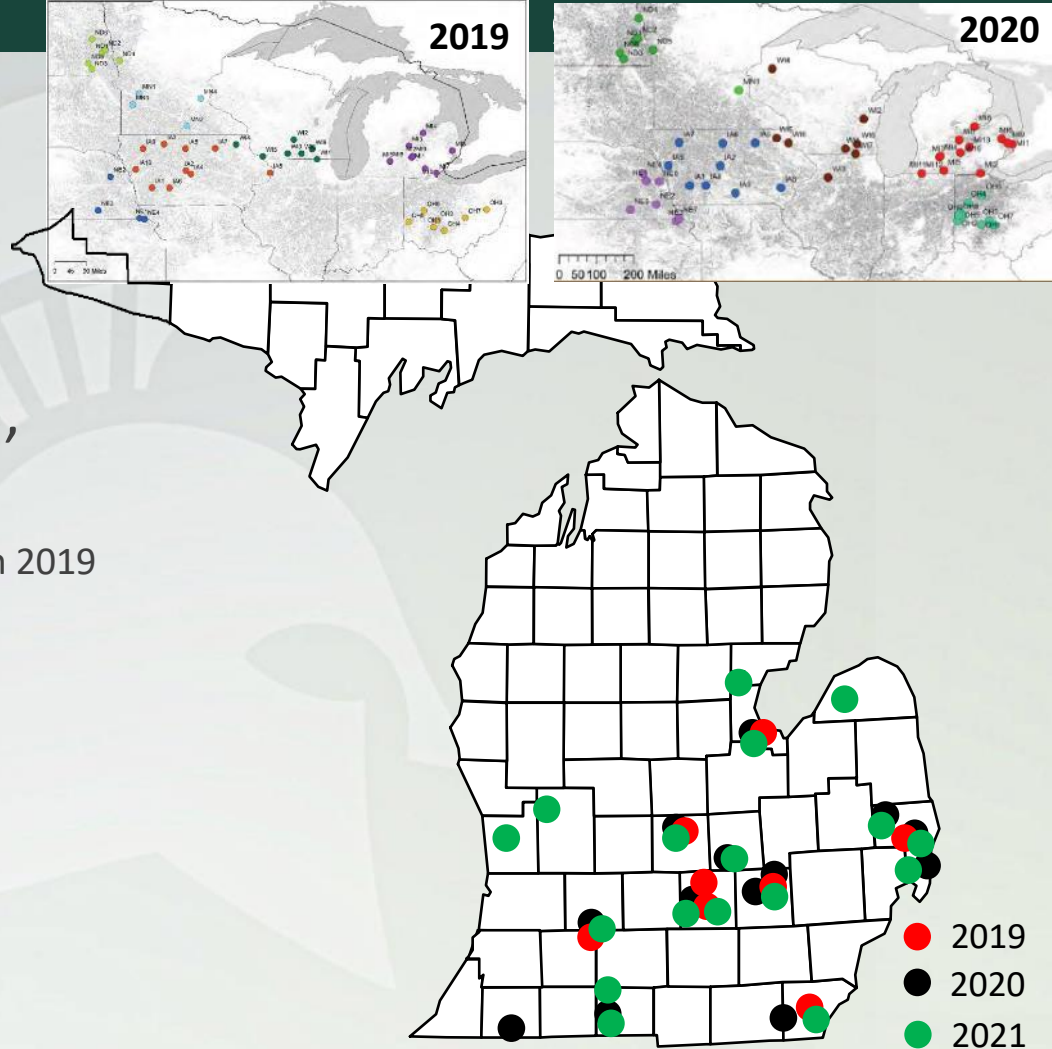


Data from 2018-2021  
across multiple trials

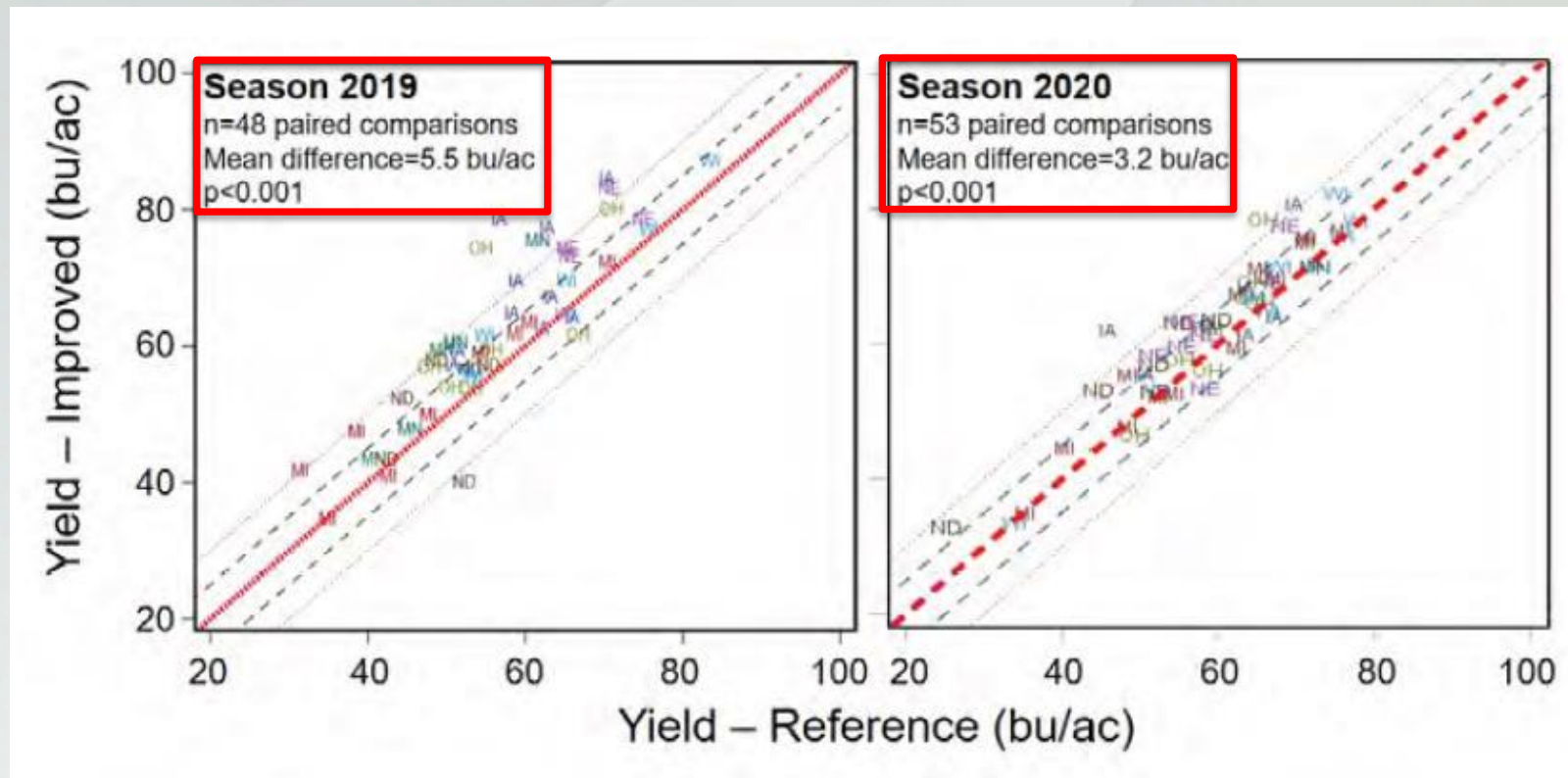


# On-farm Soybean Trials

- Conducted 2019 - 2021
- 2 plant dates (**early, typical**),  
~3 weeks apart, in strips
  - Fungicide/insecticide at R3 in few fields in 2019 in early planting
- Yield from each strip
- Seed quality samples



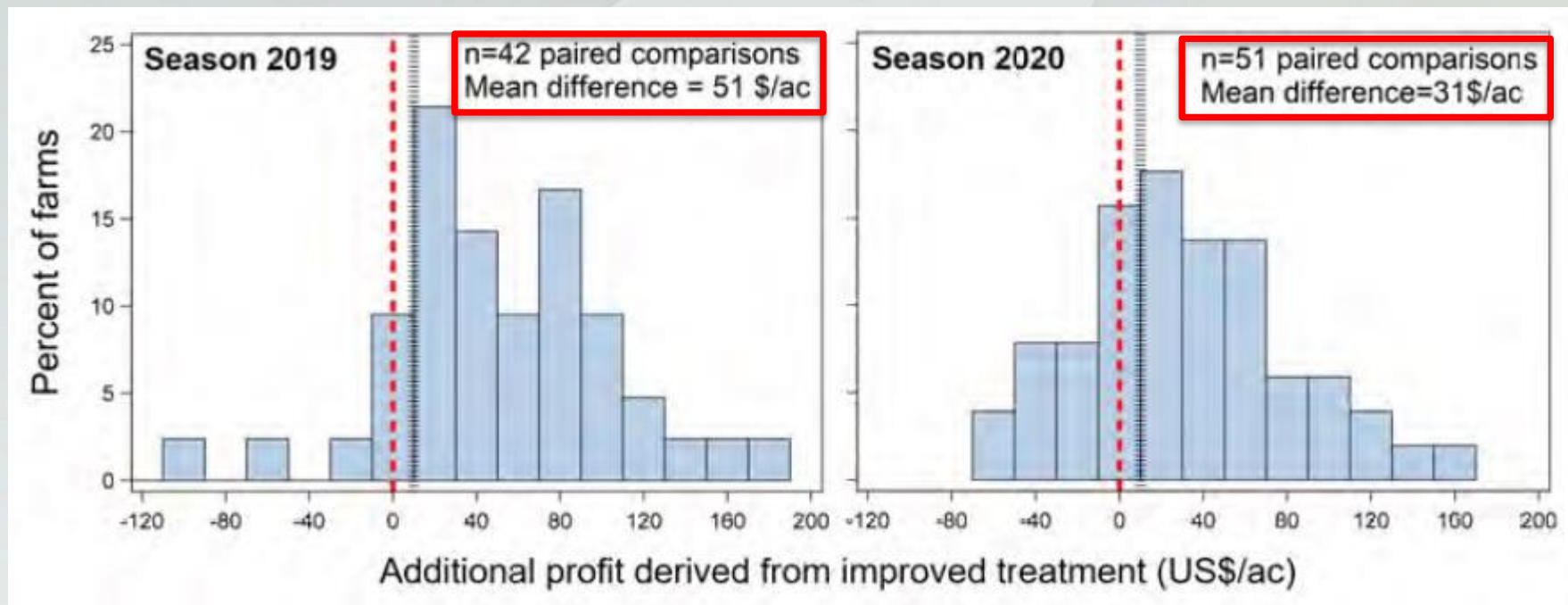
# Yield: 2019-20 data across states



**Reference** is Typical planting time

**Improved** is Early Planting + other management (e.g., fung./insect. spray, late-MG, lower seed rate)

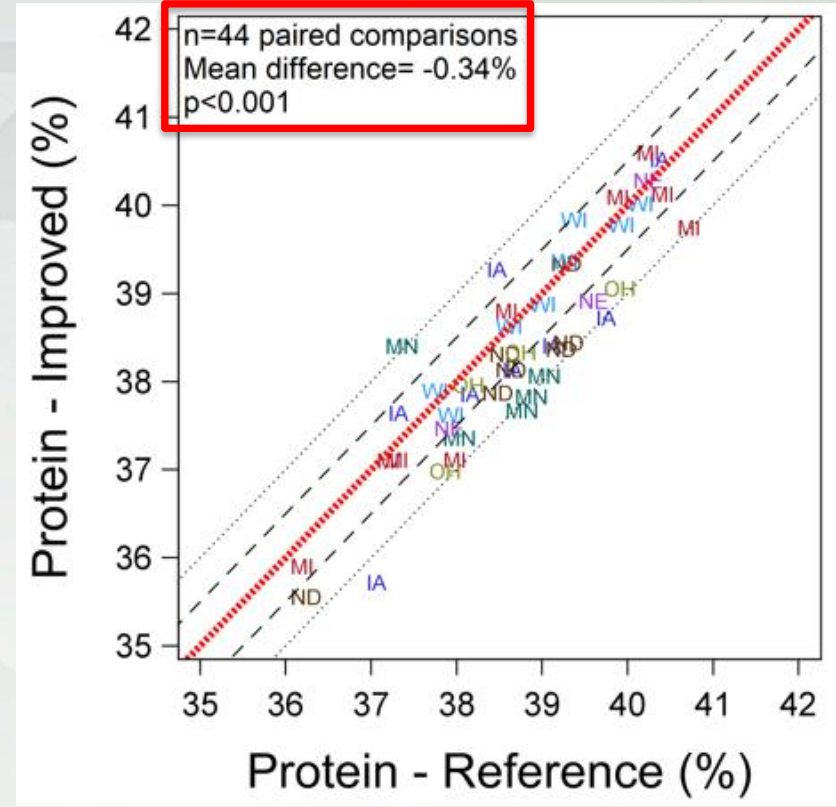
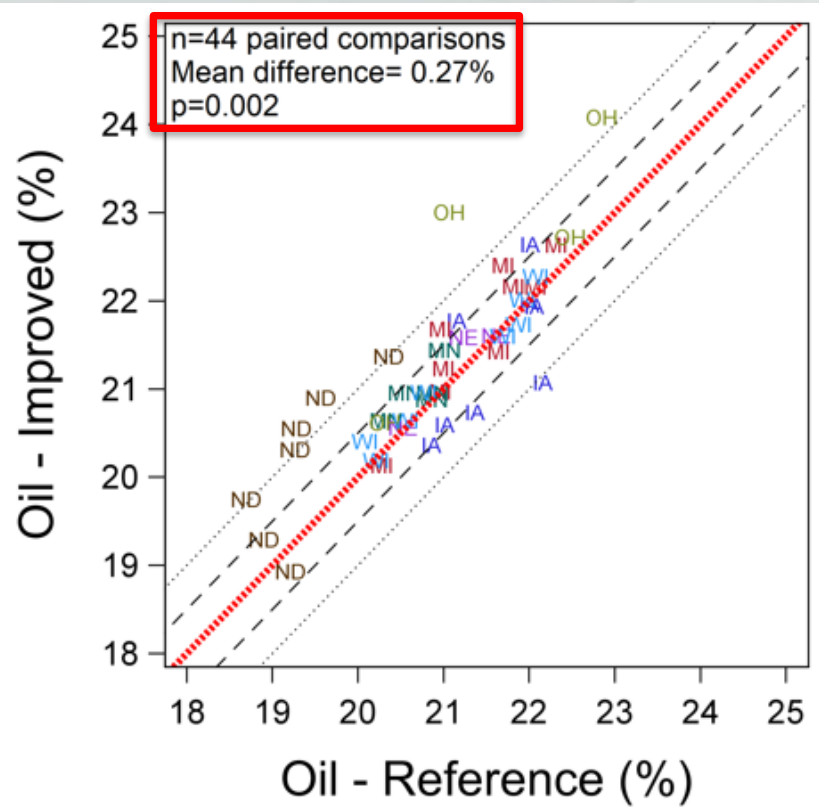
# Yield: 2019-20 data across states



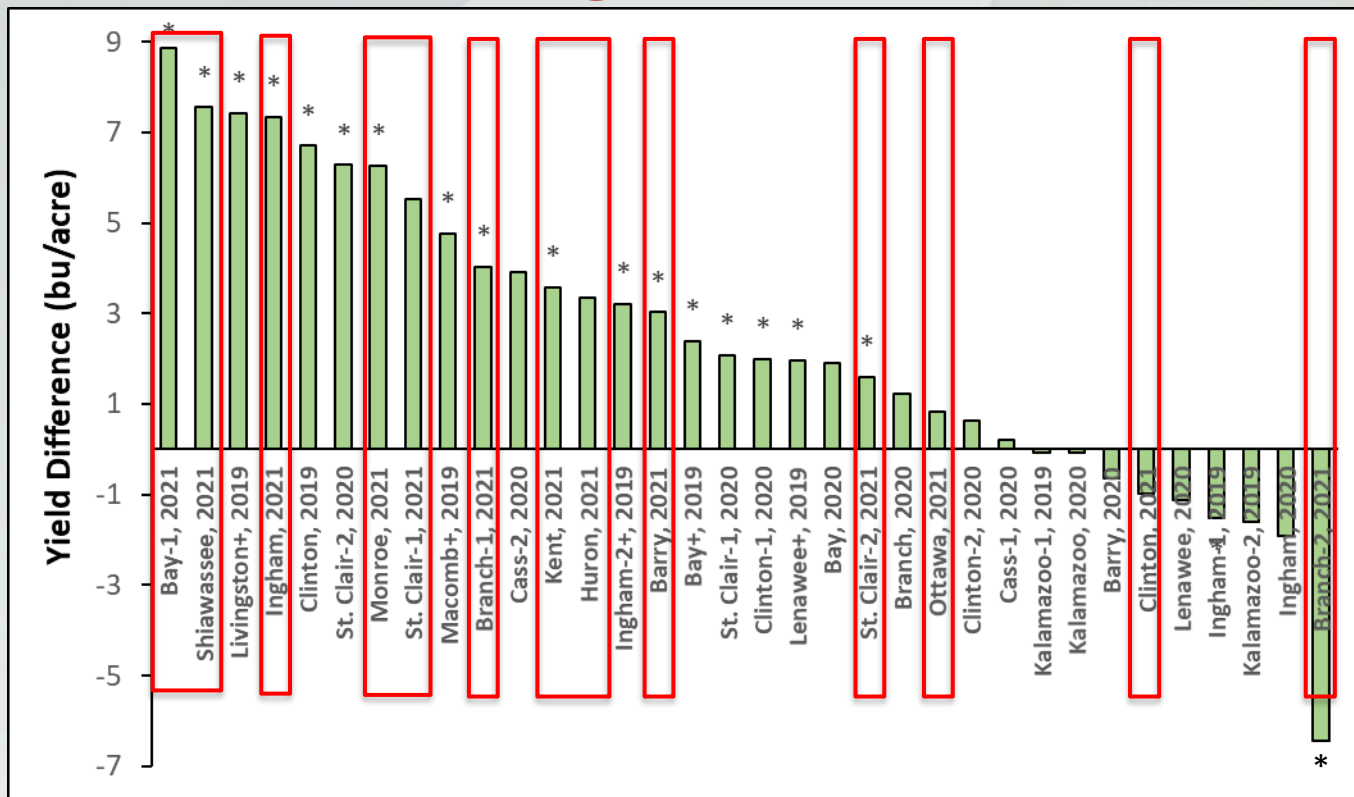
**Improved** is Early Planting (+ fung./insect. spray in few fields)  
**Reference** is Typical planting

- ▶ Soybean price: \$11/bu in 2020 (\$9/bu in 2019)
- ▶ Treated seed cost: \$60/140k seeds
- ▶ Non-treated seed cost: \$54/140k seeds
- ▶ Foliar insecticide (product only) = \$3/ac
- ▶ Foliar fungicide (product only) = \$10/ac
- ▶ Foliar fungicide and/or insecticide application (excluding product cost): \$6.50/ac

# Seed Quality- 2019



# Yield: 2019 - 2021 Michigan Data

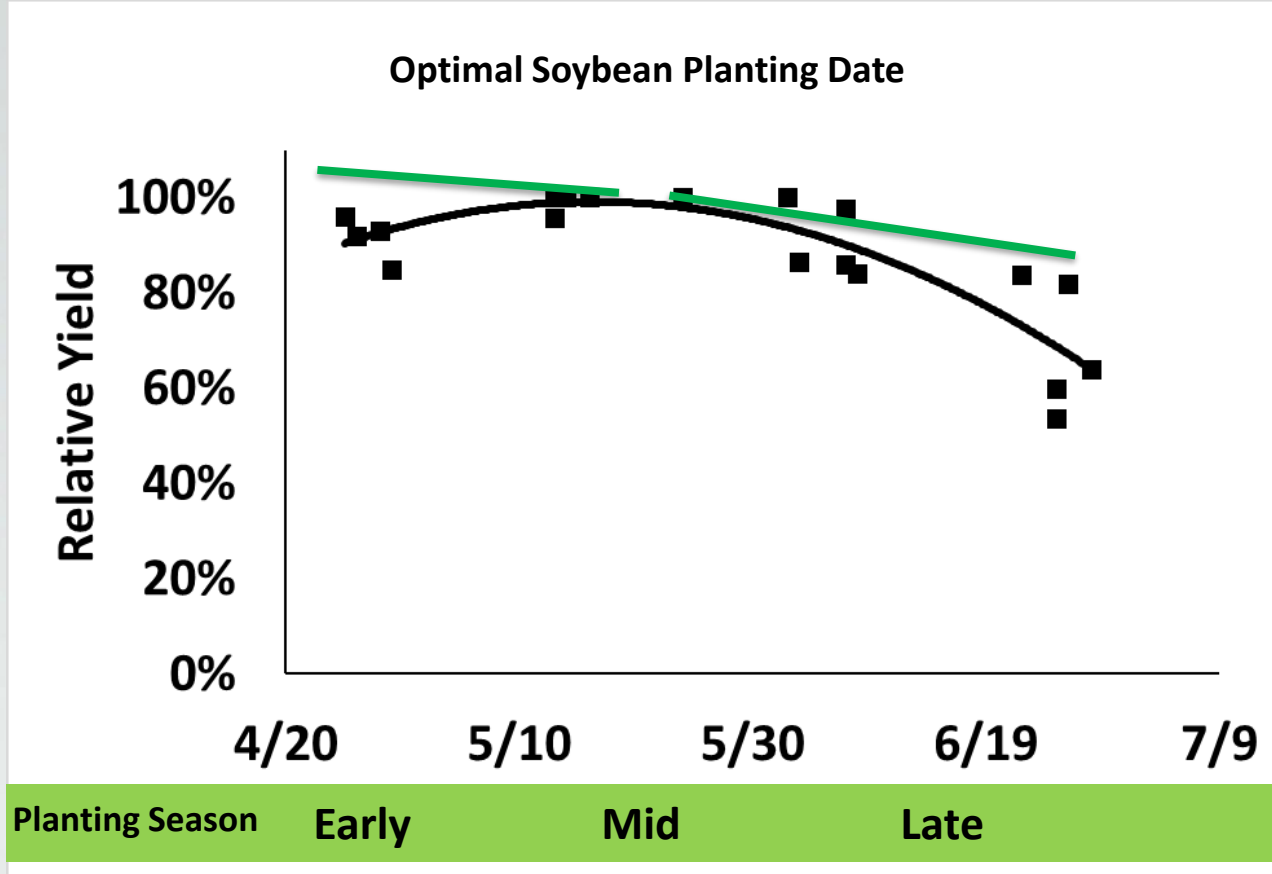


Yield diff. = Early planting- Normal planting time

\* Denotes significant differences at  $P < 0.10$

+ denotes fung./insect. spray at R3 in early planting in 2019

# Planting Time: change other management?



How to Improve  
Yield Potential

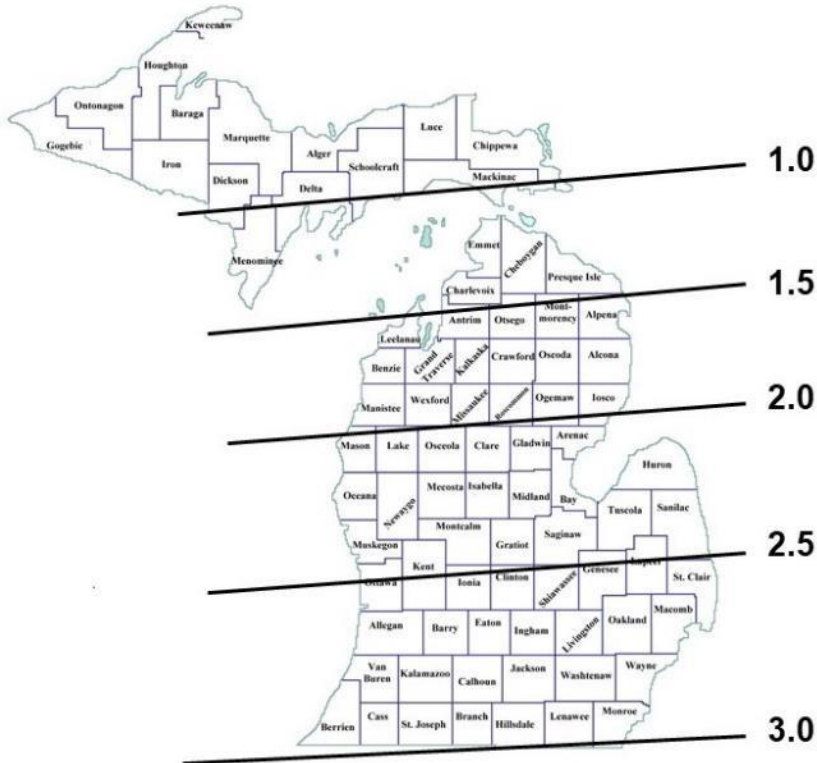
OR Minimize  
Input Cost

=Increased Profit

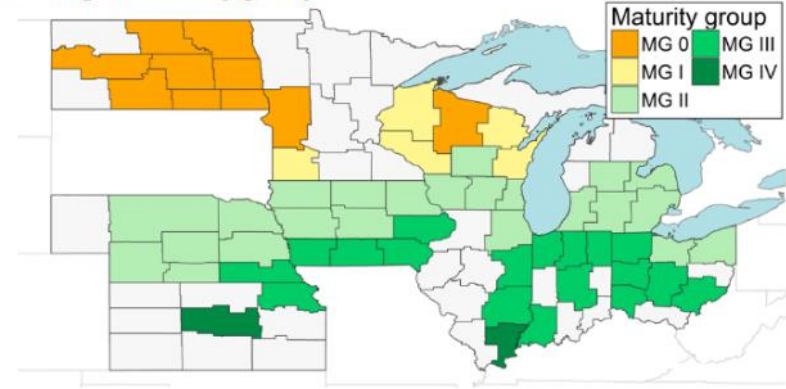


# Optimal Maturity Selection: Role of planting date?

## Soybean Maturity Zones in Michigan

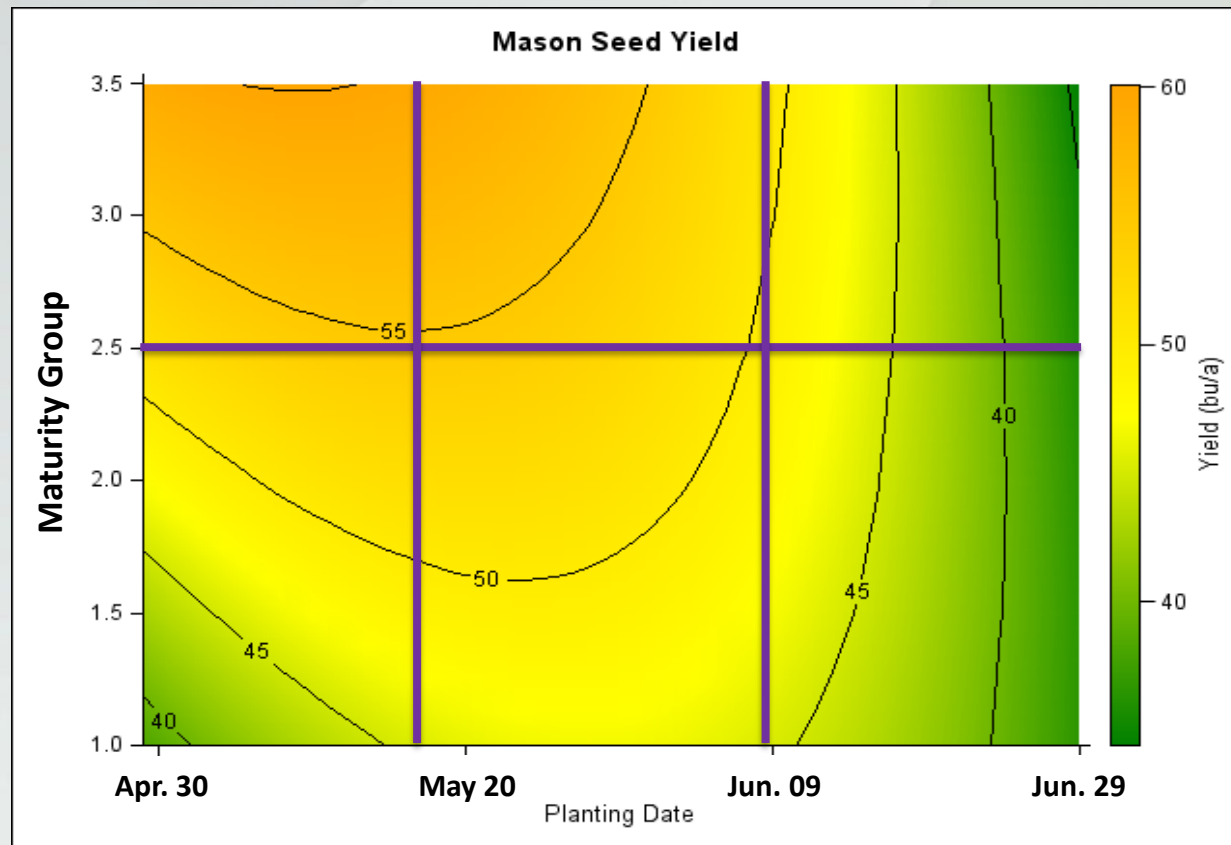


## Average maturity group

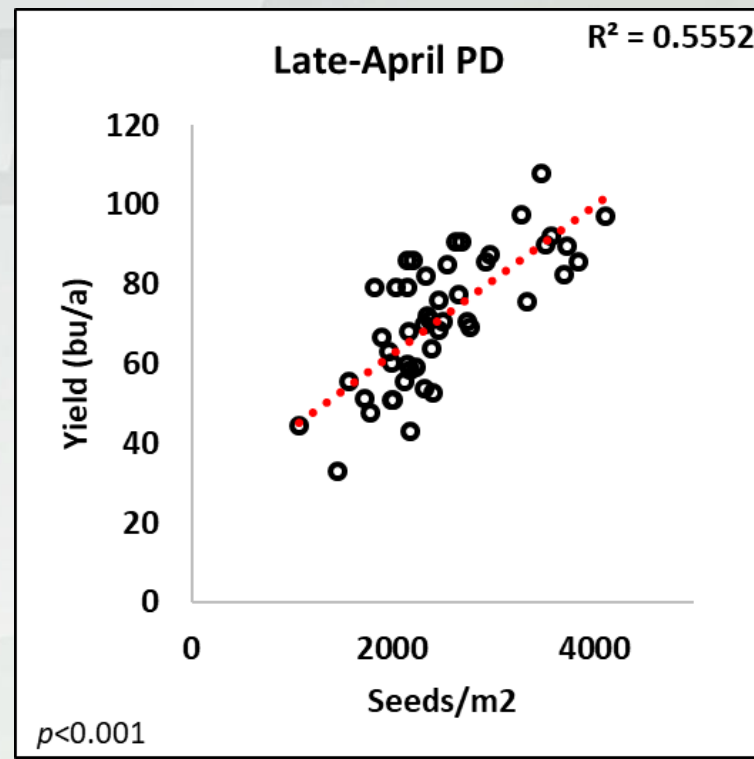
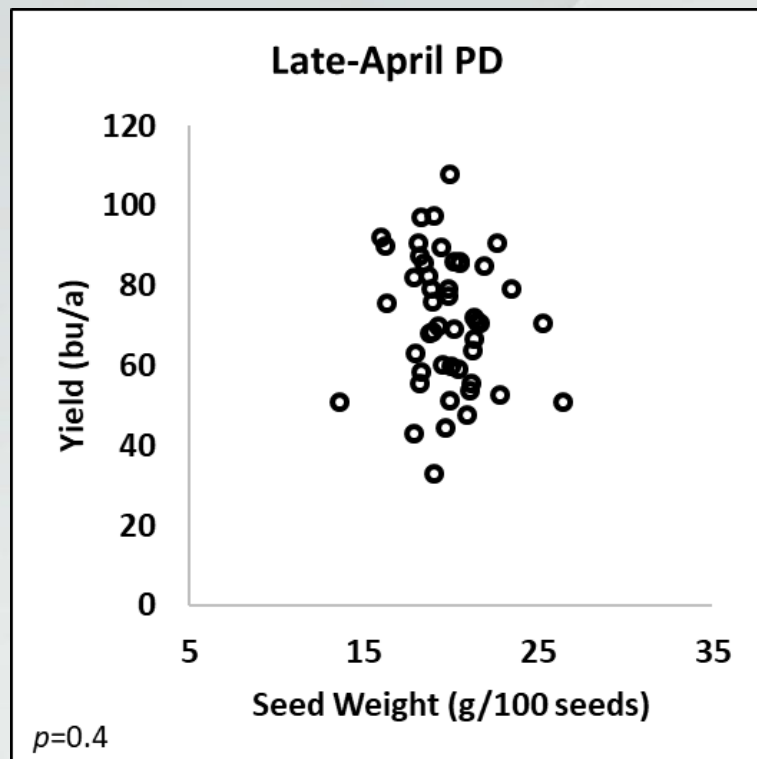


- Based on one planting date (mid-season)
- Does NOT account for early/late planting

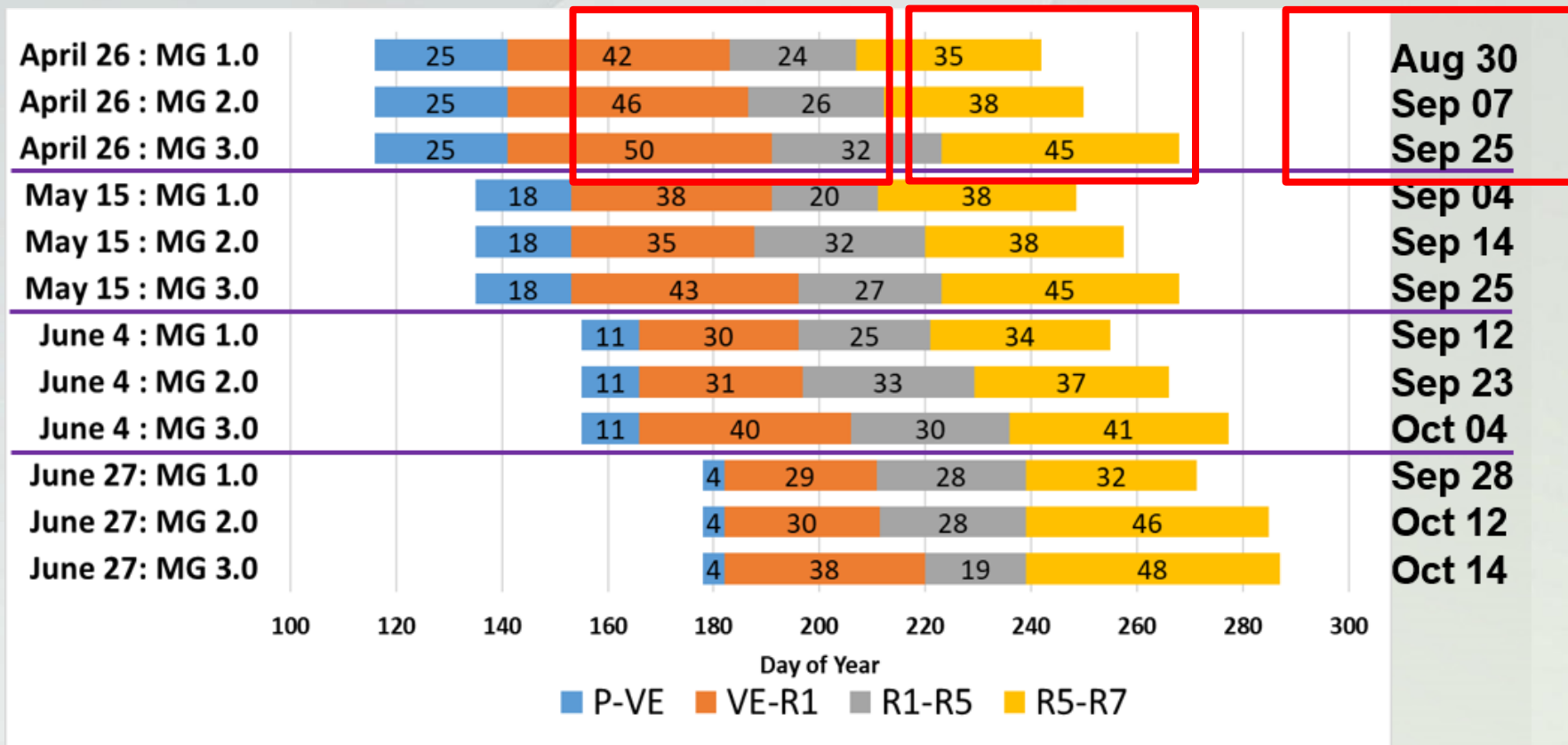
# Optimal Maturity Selection: by planting date



## Yield Components



## Phenology

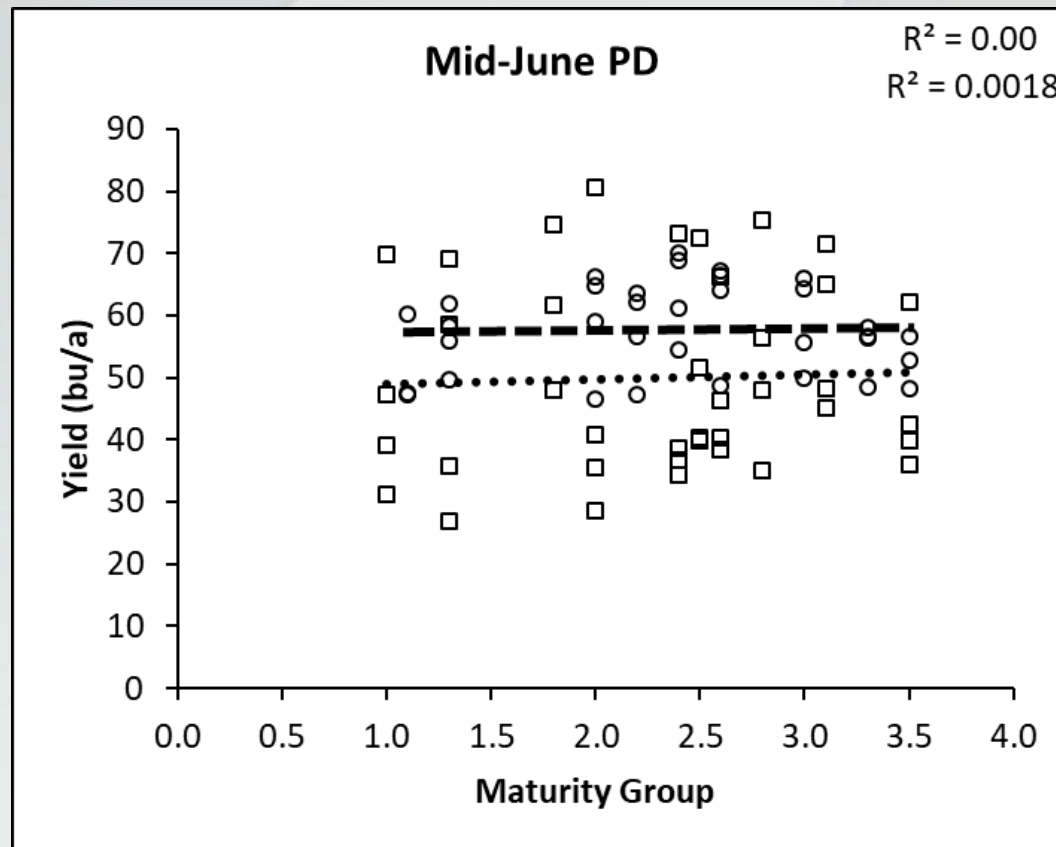


## Physiology of Yield Increase

- Adjust planting date and soybean maturity in order to:
  - Harvest more light prior to the onset of reproductive development
  - Maximize number of nodes/pods/seed per acre, longer reproductive phase
  - Minimize the impact of periods of extreme heat and/or moisture stress during flowering and pod set



## 2020 & 2021 Results- late planted soybean





## Maturity/Quality concerns



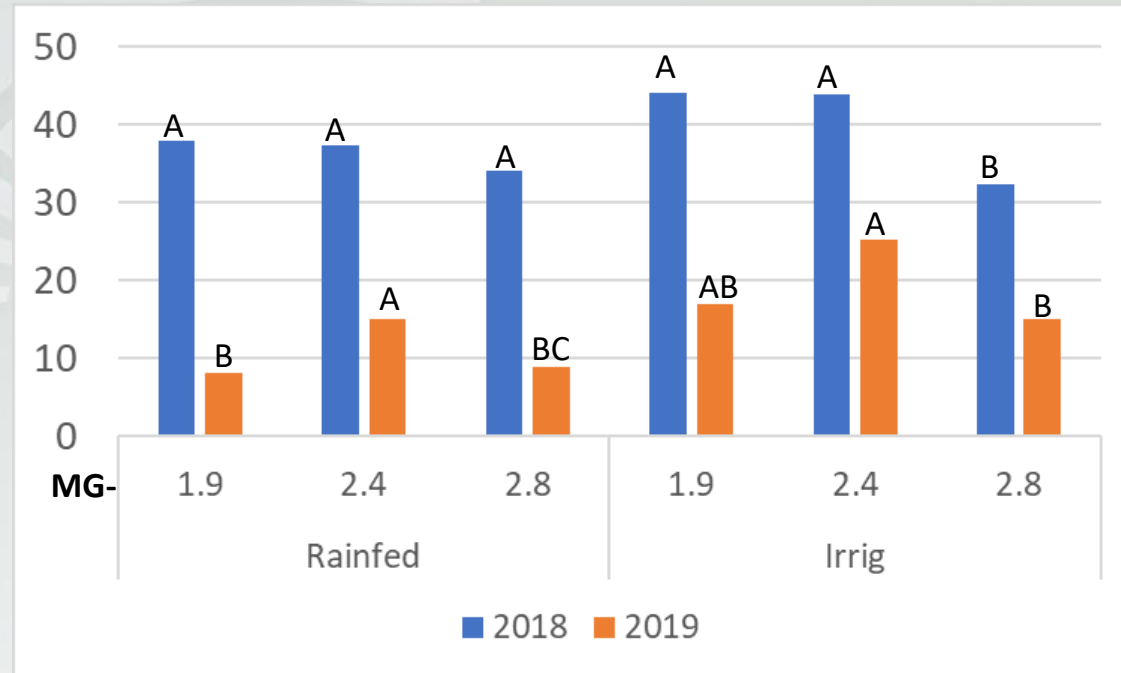
2020- 1<sup>st</sup> killing Frost on Oct. 16



2021- 1<sup>st</sup> killing Frost on Nov. 3

## Optimal Maturity Selection: Double Crop systems

- Location: KBS, 2018-19
- Planted 1<sup>st</sup> week of July after winter barley harvest
- Seed rate- 140 k and 200k per acre



Letters show comparison among 3 variety maturities within each year and water level



## Plant date/ Maturity selection Summary

- Combine early planting with other management for higher yields
- Optimal maturity varies with time of planting
- For mid-season planting, mid- and early- maturity varieties have competitive yield, and low moisture
- Benefits of early-season planting can be expanded upon with the use of late-maturity variety
- Select early-maturity variety to minimize yield loss/ moisture issues in delayed/replant situations
- **Portfolio approach** in maturity selection
  - Plant late-maturity variety first (30-40% acres)
  - Plant mid- and early-maturity varieties in sequence to “stack” flowering/pod set/fill
  - Plant ~20-30% acres to each of mid- and early-maturity variety

# Soybean Seeding Rate



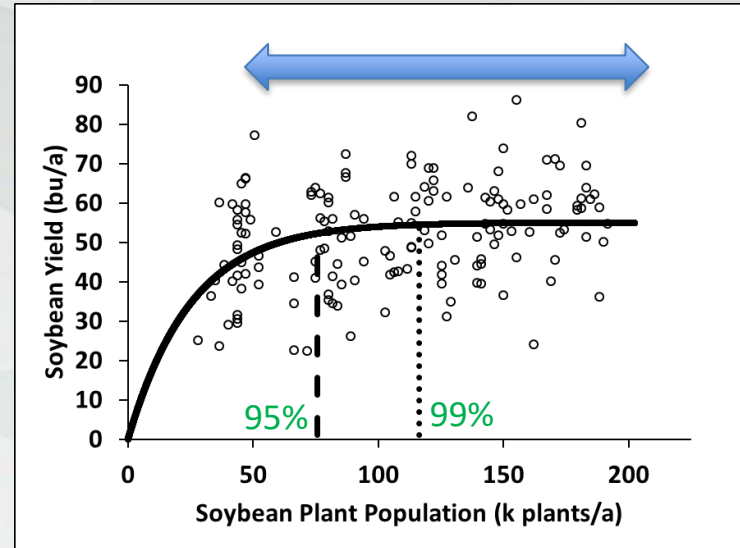
50,000  
Seeds/A

90,000  
Seeds/A

130,000  
Seeds/A

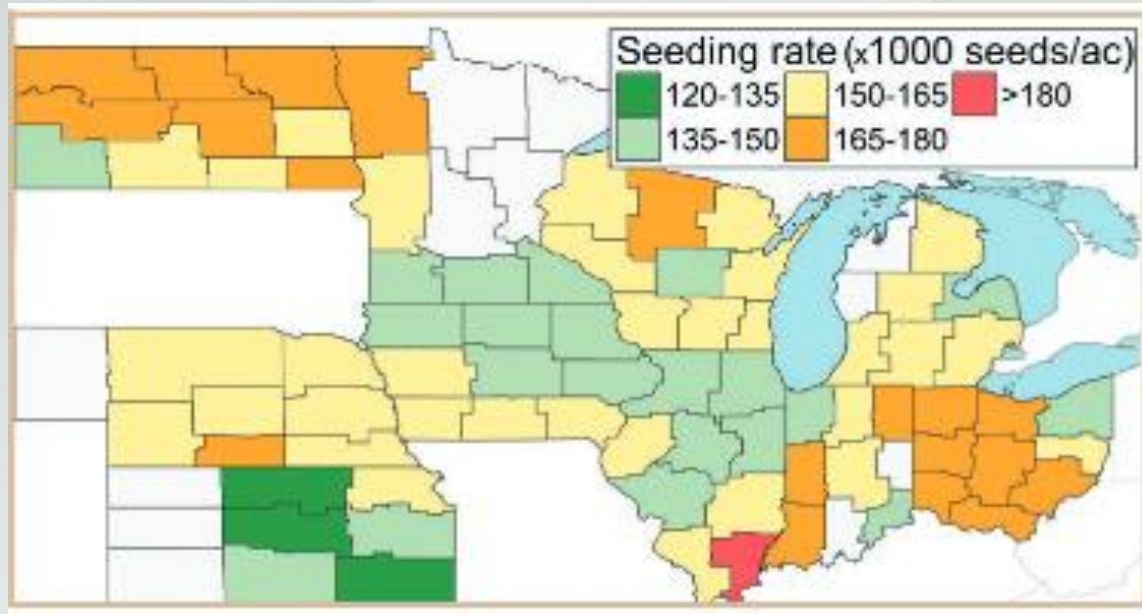
170,000  
Seeds/A

210,000  
Seeds/A

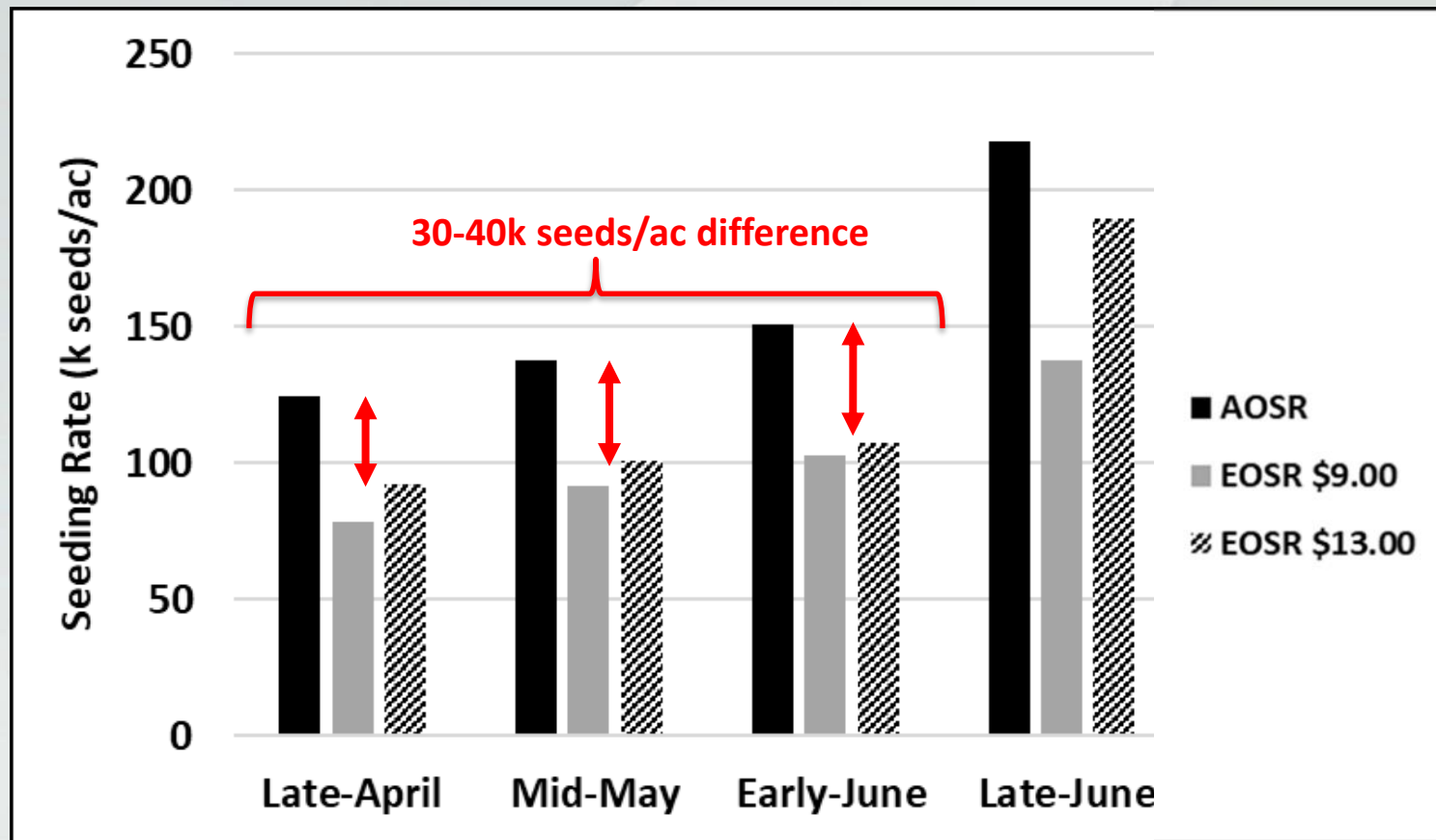


Seed rate: ~20% higher

## Seeding Rate



## Soybean Seeding Rate- Agronomic vs Economic Optimal



Agronomic Optimal  
Seed Rate

Economic Optimal  
Seed Rate

■ AOSR

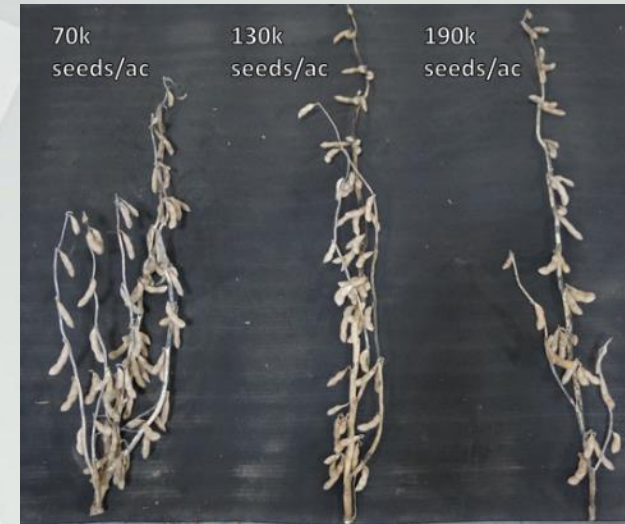
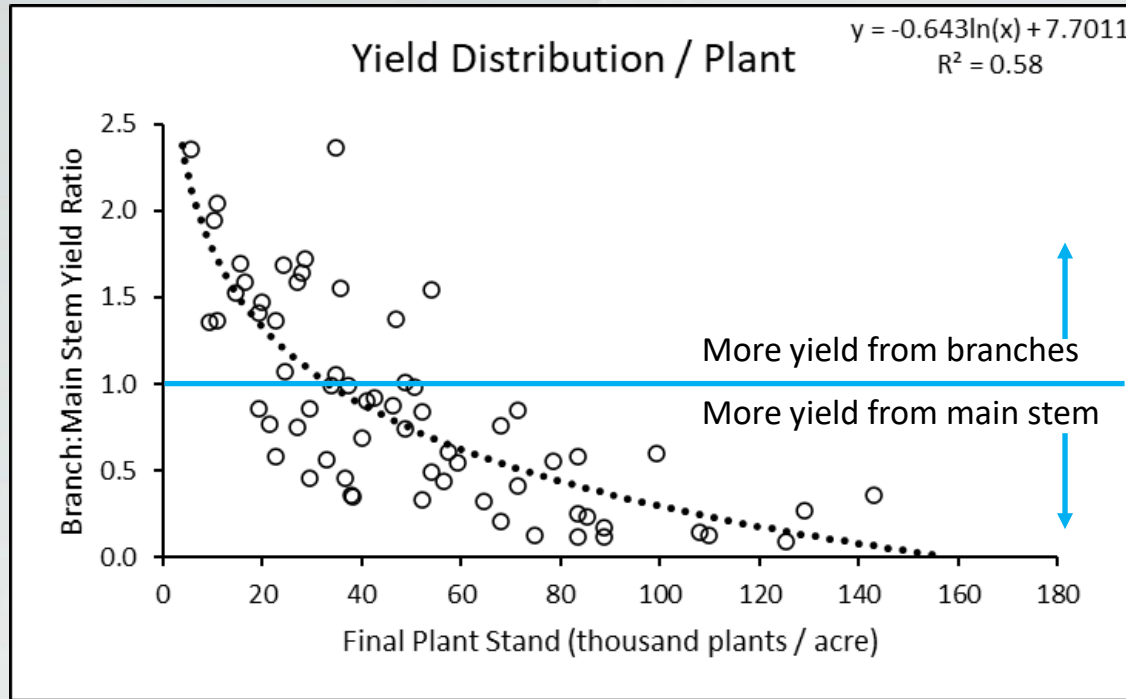
■ EOSR \$9.00

▨ EOSR \$13.00

15-inch rows  
4 site-years data



# Seeding Rate- Plant architecture



	70k seeds/ac	130k seeds/ac	190k seeds/ac
# pods	49 36	14 43	7 36
# seeds	187	121	88

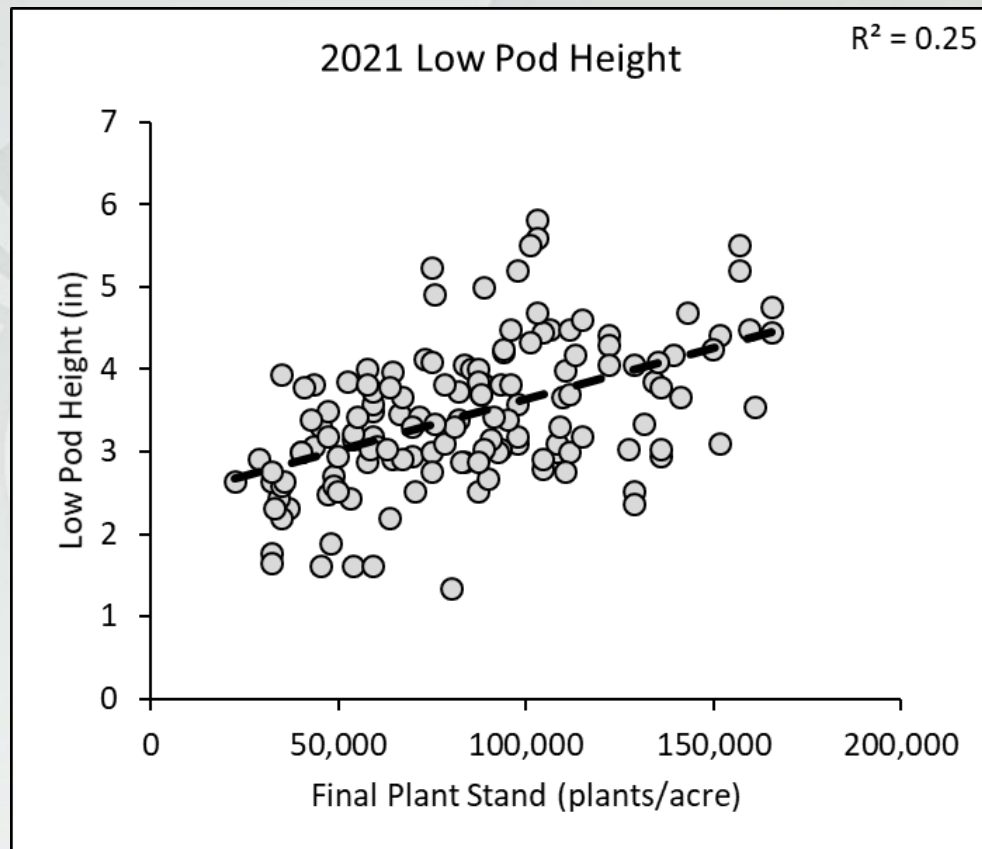
## Seeding Rate- Plant architecture



Low Seed Rate



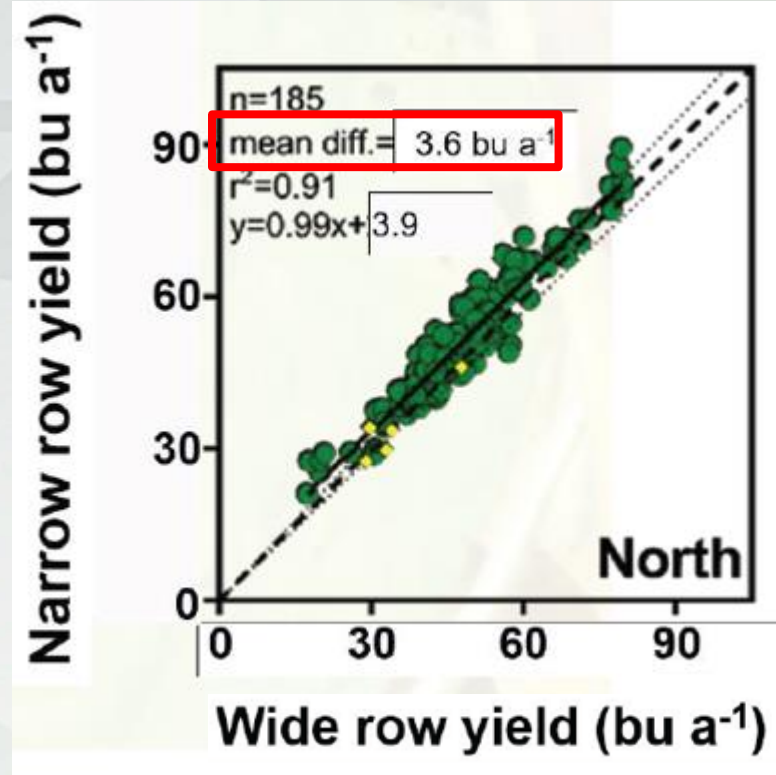
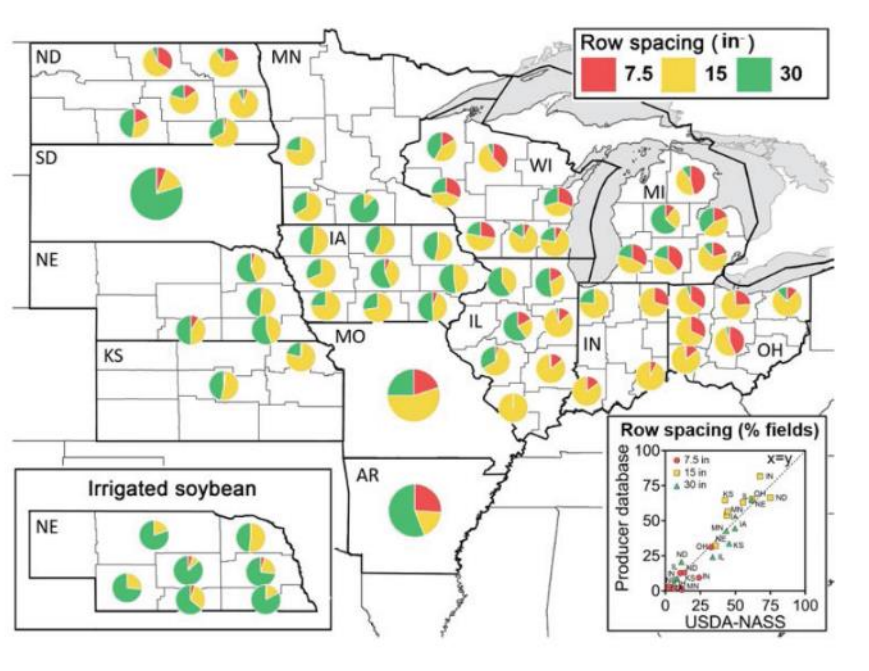
High Seed Rate



## Seeding Rate Summary

- For max yield: final plant stand of 100-120,000/ac for May planting, 120-150,000 plants/ac for June planting (~20% higher for seeding rate)
- Economic optimum rates are lower (30-40k) than agronomic optimum rates
- Lower seeding rate in high yielding areas/fields, higher rate in low yielding areas
- Higher seeding rate for northern locations, early-maturity varieties
- Early planted uniform stand of >50k/ac can produce high yield, plant into existing stand below that stand rather than replanting
- Stand count is important for evaluating yield potential

## Row Spacing



2014-17 farmer survey data

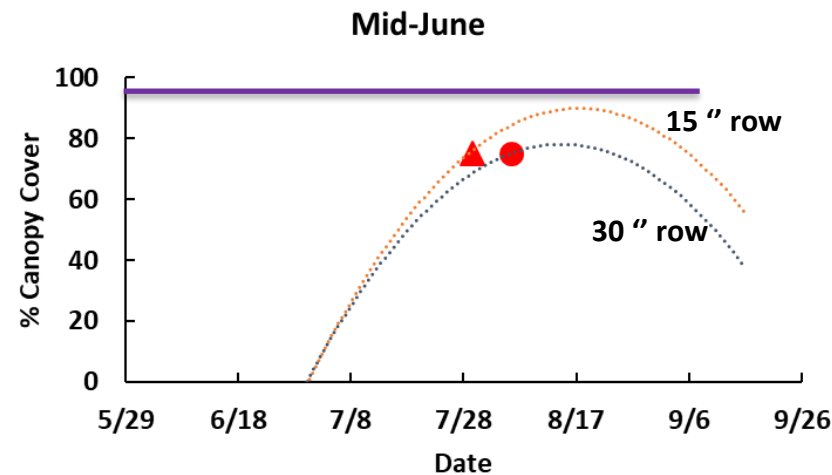
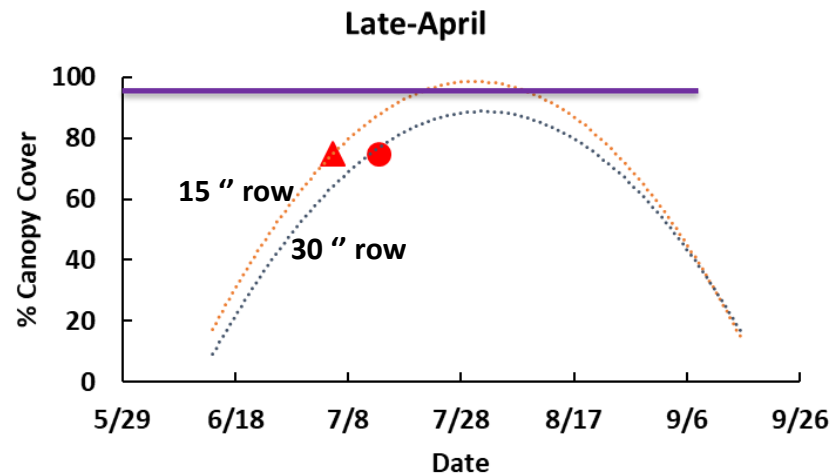
# Soybean Row Spacing



30" spacing



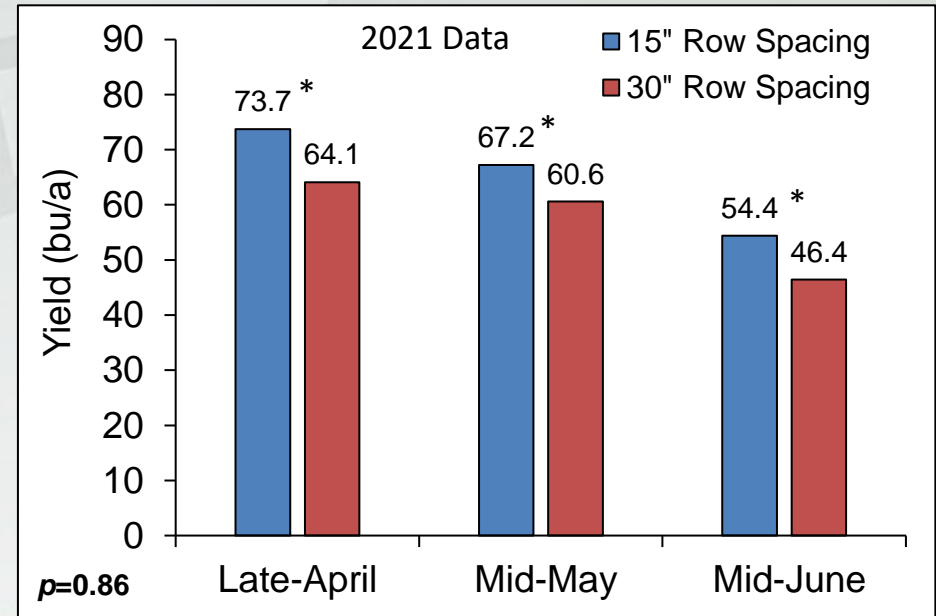
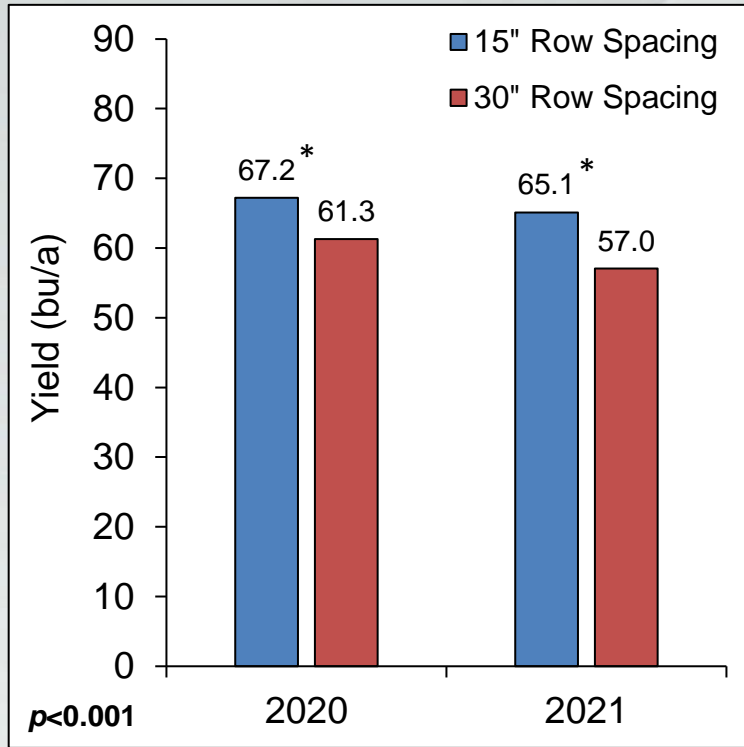
15" spacing





## Soybean Row Spacing

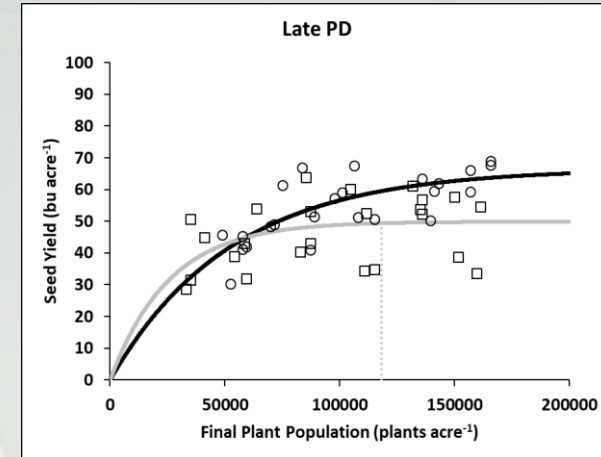
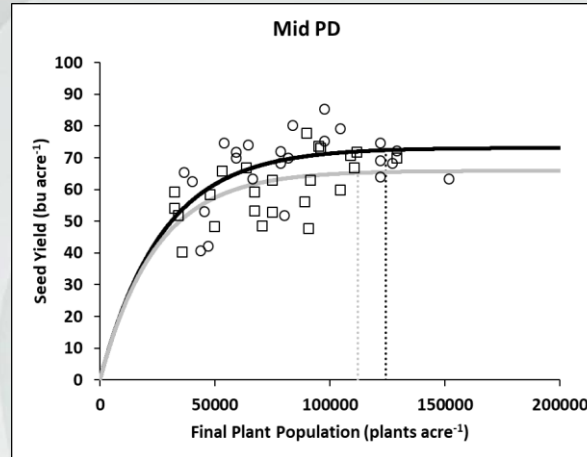
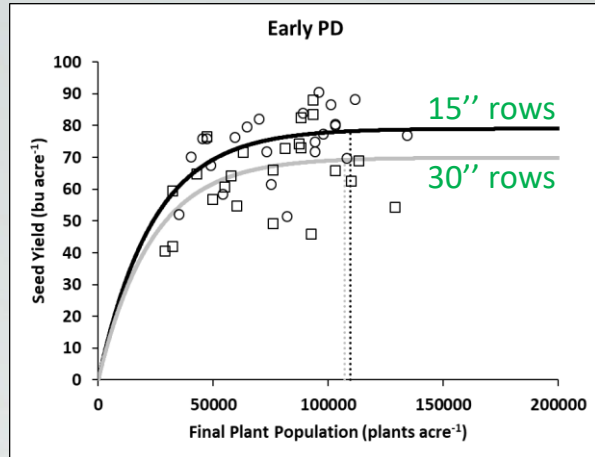
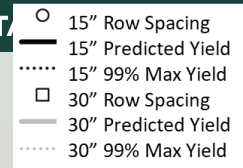
\* Denotes significant differences at  $P < 0.10$



➤ Optimal Seeding rate did not differ between the two row spacings



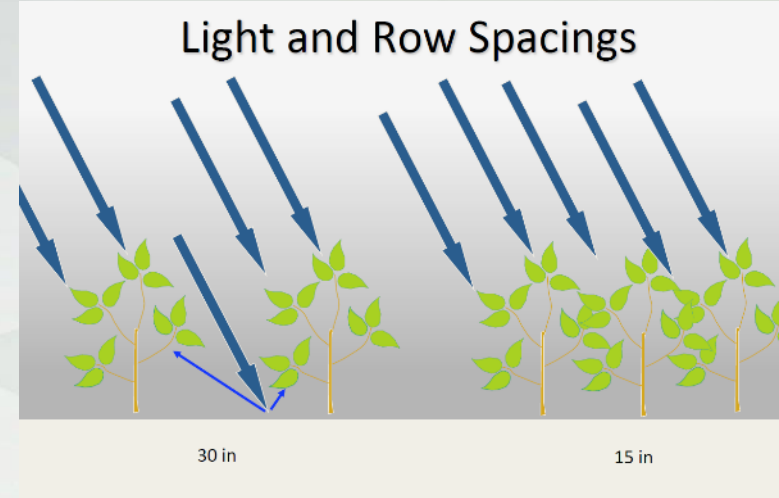
## Soybean Row Spacing: seeding rate responses



- Optimal Seeding rate did not differ between the two row spacings
- Economic optimal seeding rate, across both row spacings
  - Early PD – 86,890 plants/acre
  - Mid PD – 85,281 plants/acre
  - Late PD – 118,081 plants/acre

## Row Spacing Summary

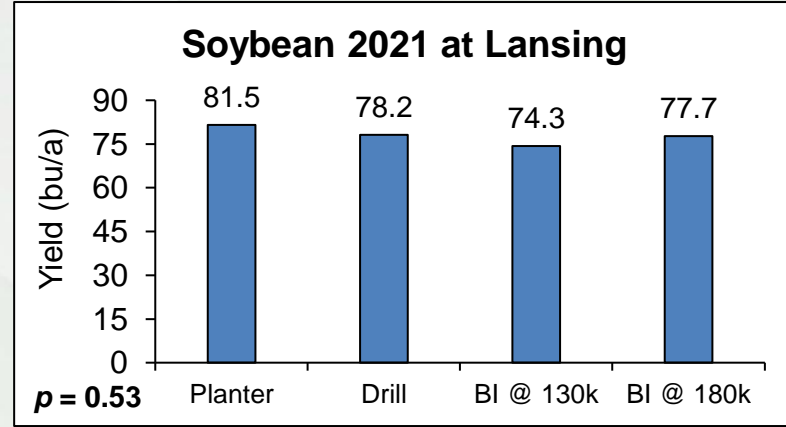
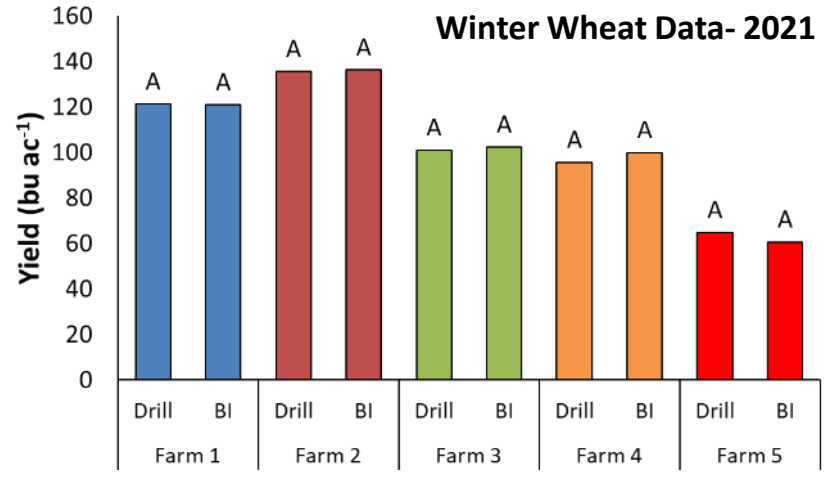
- **Narrow rows:** faster canopy closure, >95% light interception, moisture conservation, weed control
- **Yield benefit** under narrow rows: Limited time for vegetative growth before flowering
  - Northern production regions
  - Delayed planting/ Double crop
  - Early-maturing varieties
- **Yield loss:** Disease pressure- white mold



## Planting Method



Broadcast Incorporation (BI)



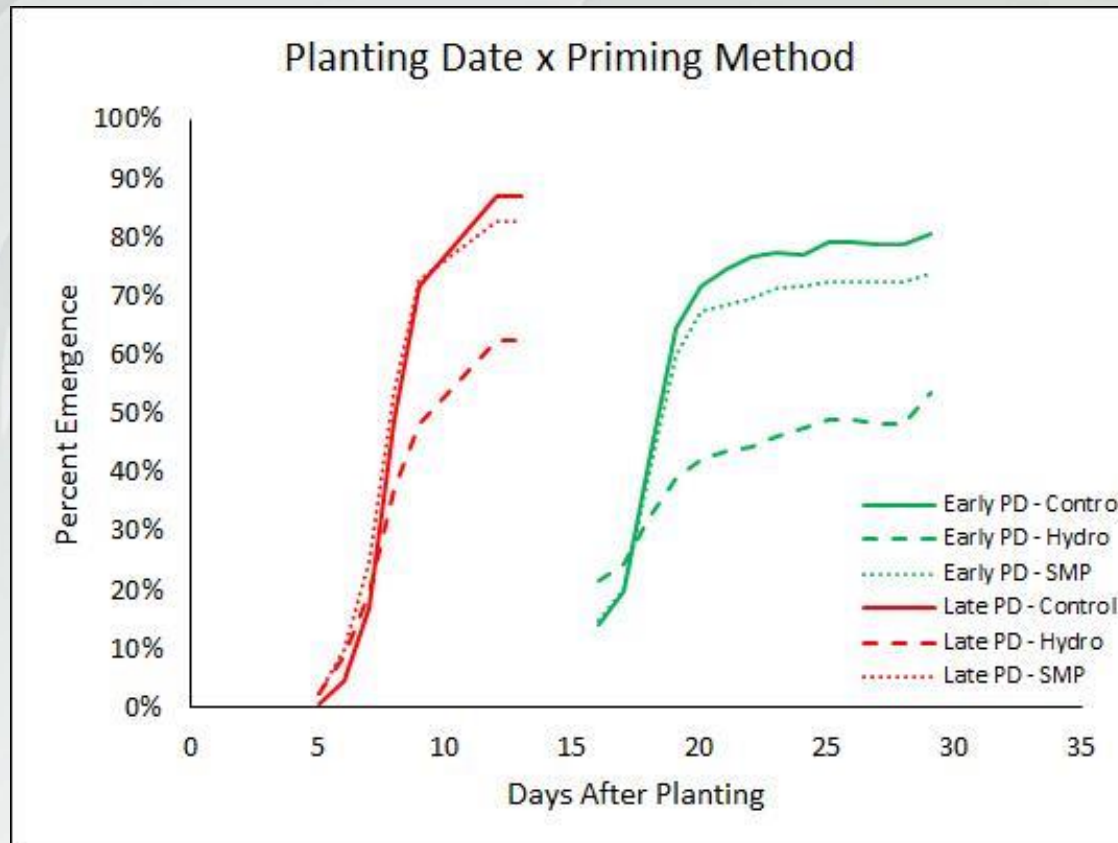
## Soybean Seed Priming



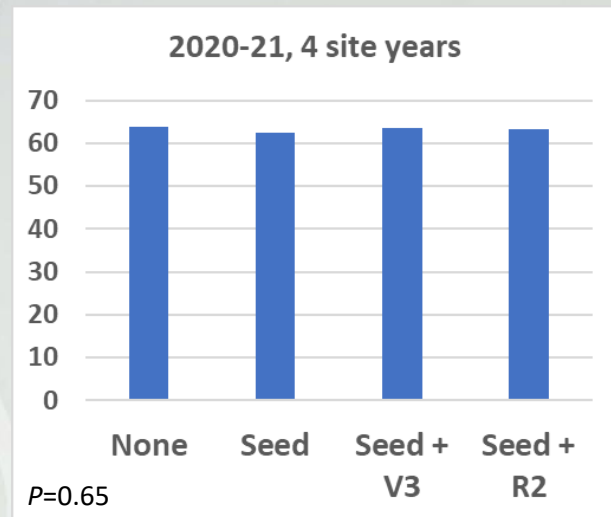
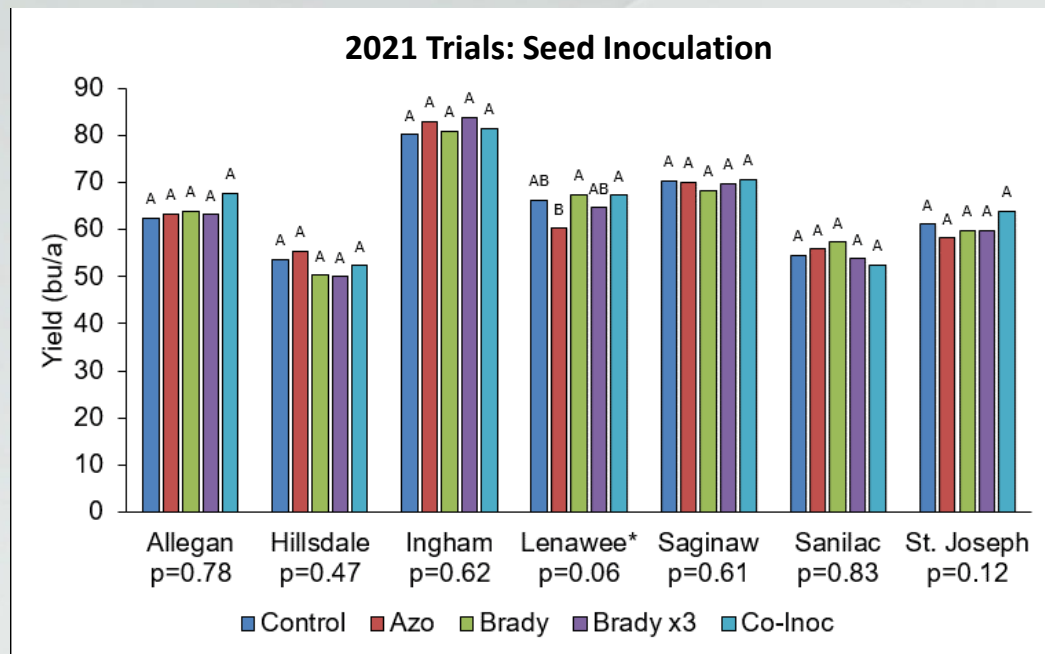
Hydropriming



Solid Matrix Priming



## Inoculation

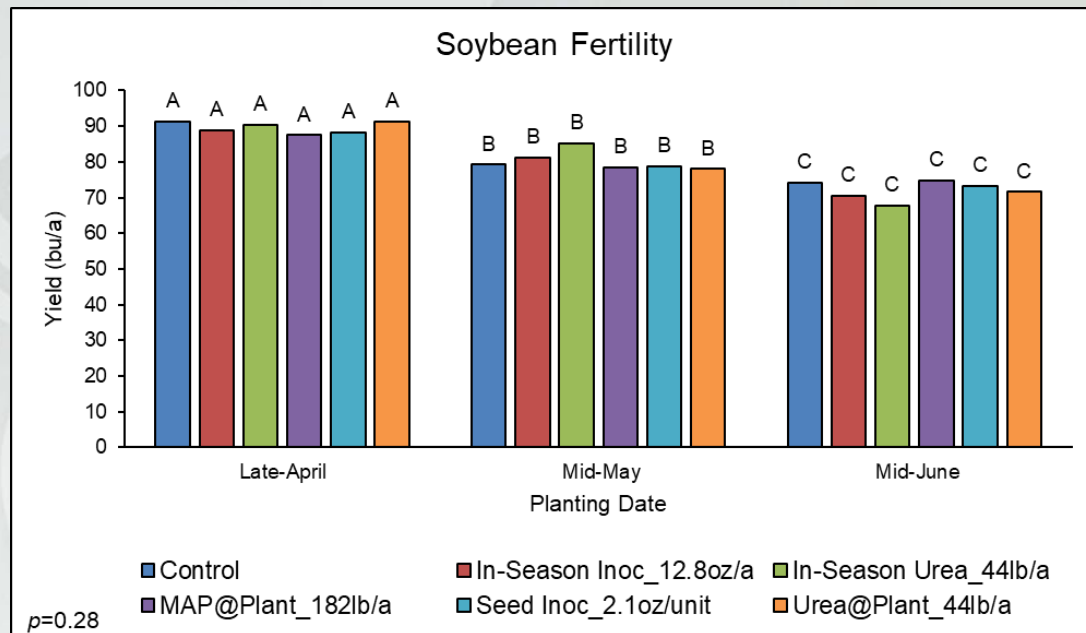


- No response to rhizobia inoculation in fields with soybean history
- Co-inoculation with Azospirillum didn't improve yield
- In-season application (V3 or R2) had no impact on yield



## Fertility- 2021 data

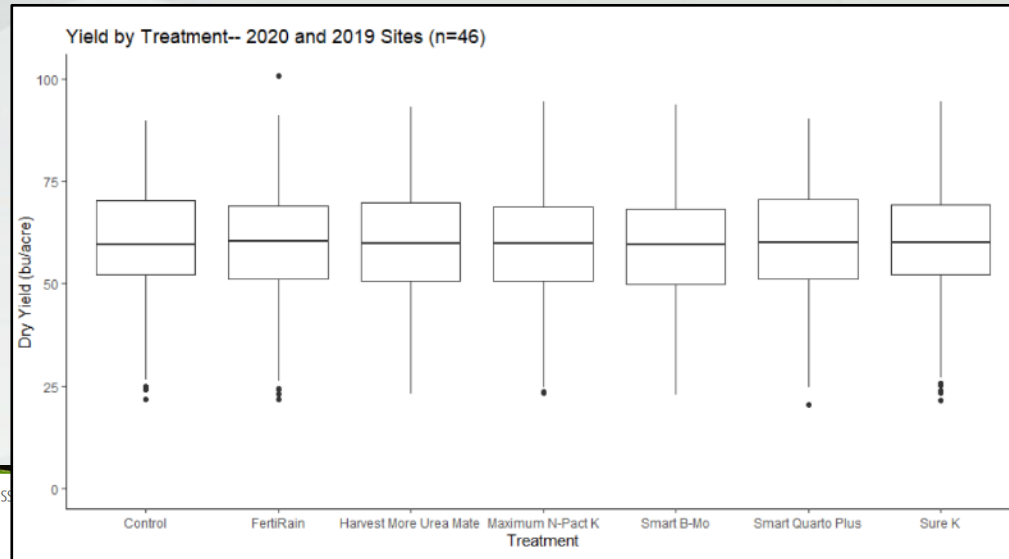
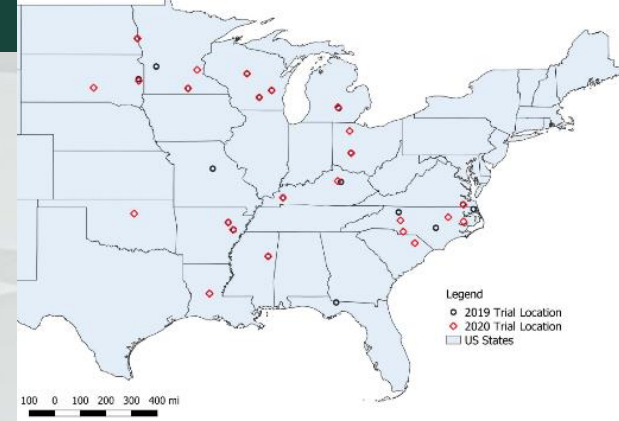
- Adequate P and K soil test levels at study site
- No interaction between plant date and fertility treatments
- Fertility (at-plant or in-season) and inoculation had no impact on yield
- Effect of plant date was significant



Field	Soil pH	P	K	Mg	Ca	CEC
PP3	6.3	63	140	235	1050	8.8

# Fertility: in-season foliar

- 46 site years, 2019-20
- Products applied at R3, prophylactic
- There were no significant diff. in yield among treatments ( $p=0.998$ )
- No difference in grain composition
- No difference in N, P, K, Ca, Mg, Fe concentrations
- Difference in Mn, Cu, and B conc,

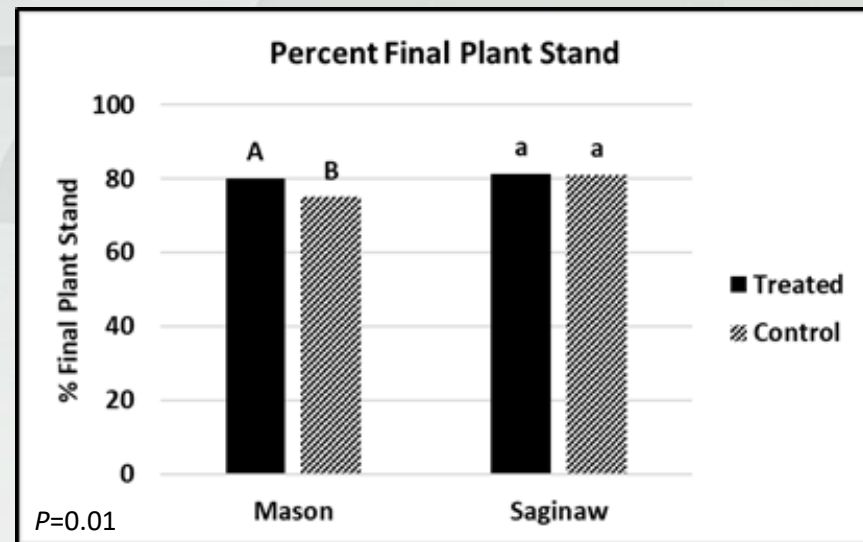


The best soybean management practices by Extension researchers from across

## Foliar Fertilizers Rarely Increase Yield in U.S. Soybean

## Seed Treatment

- **No yield improvement** from using a seed treatment at any plant date, across 4 site-years (minimal pest pressure)
- Using a seed treatment **reduced net returns (-\$11/acre)**
  - Treated: \$322/acre
  - Control: \$333/acre



2018-19 data, 4 site years

# Take Home Messages

- Combining improved genetics (variety selection) with management can increase yield (reduce on-farm yield gap), quality, and profits
- Specific practices dependent on field specific conditions:
  - **Plant date:** early planting in optimal moisture, change other management
  - **Maturity selection:** later-maturity variety with early planting
  - **Seeding rate:** lower seeding rate with minimum yield penalty
  - **Row Spacing:** narrow row spacing
  - Others- planting method, fertility, crop rotation, pest management
- Not every practice will affect yield in a given field or year
  - Minimize field-specific yield limiting factors (**light, water**, nutrition, pests) to best utilize the growing season

Resources: [agronomy.msu.edu](https://agronomy.msu.edu)

Cropping Systems Agronomy

Team Research **Extension** Resources Michigan Corn Hybrid Trials Prospective Students Contact

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Soybean

Articles

- [Science for Success- Soybean Row Spacing](#)
- [Science for Success- Soybean Population](#)
- [Science for Success- Soybean Planting Date](#)
- [Reducing weather risk in soybean production](#)
- [Options for handling treated soybean seed \(including as a cover crop\)](#)

Presentations

- [Soybean Planting Decisions for Maximum Yield and Profit, 2021 Virtual Extension Meeting-](#)

Extension

- Cropping Systems
- Corn Grain
- Corn Silage
- Soybean**
- Small Grains

## 2020 On-farm Trials Report

**Boots on the Ground:** Validation of benchmarking process through an integrated on-farm partnership

IN A BEAN POD:

**SCIENCE FOR SUCCESS**  
FUNDED BY THE SOYBEAN CHECKOFF

The best soybean management practices by Extension researchers from

**The Soybean Growth Cycle: Important Risks, Management and Misconceptions**

**SCIENCE FOR SUCCESS**  
FUNDED BY THE SOYBEAN CHECKOFF

The best soybean management practices by Extension researchers

**The Best Soybean Planting Date**

Take Home Points

- Timely planting is critical for attaining high soybean yields as it is for other crops and wheat. Generally, soybean responds better to

**Introduction**

Soybean planting dates can vary greatly depending region (Mountzimis et al. 2019). Timely soybean planting for attaining high soybean yields as it is for other crops and wheat. Generally, soybean responds better to

**SCIENCE FOR SUCCESS**  
FUNDED BY THE SOYBEAN CHECKOFF

The best soybean management practices by

**HOW TO PICK THE RIGHT SOYBEAN ROW SPACING**

Take Away Points

- Soybean producers across the US use row spacing from 7 to 40 inches; row

**National Recommendations**

- Mechanism behind narrow row of the yield advantage from narrow row is more sunlight driving more photosynthesis and higher yields. Yield advantages are typically seen in maturing varieties, and high temperatures from VE (emergence) to R3 (maturity).
- Data: Soybeans in 15-inch or more rows in 20-inch rows, and

**SCIENCE FOR SUCCESS**  
FUNDED BY THE SOYBEAN CHECKOFF

The best soybean management practices by Extension researchers from across the United States

**SOYBEAN PLANT POPULATION DENSITY**

Take Home Messages

**Introduction**

Soybean seed costs are about 40% of the variable costs in soybean production, and optimizing seeding rate will help to produce high yields without overspending on variable costs. Generally, soybeans require higher seeding rates and more plants per acre in the Northern United States and in later-planted fields across the US. Soybean typically requires fewer plants and lower seed rates for much of the Midwestern and

SOYBEAN RESEARCH &  
**INFORMATION  
NETWORK**

<https://soybeanresearchinfo.com/#>



AGRONOMICS



SOYBEAN DISEASES



SOYBEAN PESTS





*Do you grow soybeans?  
Will you help us develop specific  
recommendations by sharing your field data?*

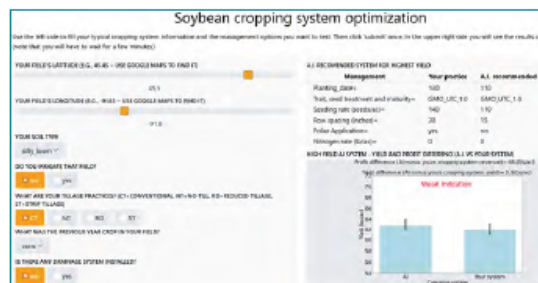
## We are seeking info from your Soybean Fields! USING DATA-DRIVEN KNOWLEDGE FOR PROFITABLE SOYBEAN MANAGEMENT SYSTEMS

- ▶ We would like to get historic yield and management data from a field or two on your farm
- ▶ We're looking for over 1000 fields overall to make the survey robust
- ▶ We'd like information about your field management, costs, and yields
- ▶ We'll add soil data, weather data, and satellite image data to your yield data
- ▶ It's completely confidential!

**Here's our goal!**  
To develop a new **online  
cropping system optimization  
decision tool** that uses the data  
collected in the survey.

**Ready to go?**

- ▶ Participate in our survey!
- ▶ The survey is online and will take about 10-20 minutes to complete
- ▶ We can come to your farm office and will help you complete the survey



# We Need Your Help!!

For more information:

**Manni Singh**  
Cropping Systems Agronomist  
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517-353-0226

**Tom Siler**  
Research Assistant II  
[silertho@msu.edu](mailto:silertho@msu.edu)  
989-817-8570

Use the left and middle columns to fill your typical cropping system information and the management options you want to test. Then press 'submit' one time. In the left column you will see the results of the algorithm (AI) and how it compares with your system

YOUR FIELD'S LATITUDE (E.G., 45.45 - USE GOOGLE MAPS TO FIND IT)

45.5

YOUR FIELD'S LONGITUDE (E.G., -91.85 - USE GOOGLE MAPS TO FIND IT)

-91.8

YOUR SOIL TYPE

silty\_loam

DO YOU IRRIGATE THAT FIELD?

☐ yes☒ no

WHAT ARE YOUR TILLAGE PRACTICES? (CT=CONVENTIONAL, NT=NO-TILL, RD=REDUCED TILLAGE)

☒ CT☐ NT☐ RD

WHAT WAS THE PREVIOUS YEAR CROP IN YOUR FIELD?

corn

IS THERE ANY DRAINAGE SYSTEM INSTALLED?

☐ yes☒ no

YOUR TYPICAL PLANTING DATE AS DAY OF YEAR (E.G., MAY 10=130)

130

WHAT IS THE EARLIEST POSSIBLE DAY YOU CAN PLANT (DAY OF YEAR)

110

WHAT IS THE LATEST POSSIBLE DAY YOU CAN PLANT (DAY OF YEAR)

180

YOUR TYPICAL SEEDING RATE (X1000 SEEDS/AC)

140

WHAT IS THE LOWEST SEEDING RATE YOU WANT TO TEST?

70

WHAT IS THE HIGHEST SEEDING RATE YOU WANT TO TEST?

250

YOUR TYPICAL ROW SPACING (INCHES)

30

WHAT IS THE NARROWEST ROW SPACING YOU WANT TO TEST?

15

WHAT IS THE WIDER ROW SPACING YOU WANT TO TEST?

40

DO YOU TYPICALLY APPLY FOLIAR FUNGICIDE?

☐ yes☒ no

DO YOU WANT TO TEST THE EFFECT OF FOLIAR FUNGICIDE?

☒ yes☐ no

HOW MUCH NITROGEN (LB/AC) DO YOU NORMALLY APPLY?

0

WHAT IS THE MAXIMUM AMOUNT OF NITROGEN FERTILIZER YOU WANT TO TEST? (HINT: PUT ZERO IF YOU DON'T WANT TO TEST IT)

TRAIT OF YOUR TYPICAL SEED

☒ GMO☐ Conv

SEED TREATMENT OF YOUR TYPICAL SEED (UTC=NO TREATMENT, F=FUNGICIDE, I=INSECTICIDE, N=NEMATOCIDE)

☐ UTC☒ F☐ FIN

MATURITY GROUP OF YOUR TYPICAL SEED

1

HOW MUCH THAT SEED COSTS PER 140,000 SEEDS

50

OPTION 1 SEED TRAIT (HINT: CHOOSE NA IF YOU DON'T WANT TO TEST ANOTHER SEED)

☐ GMO☒ Conv☐ NA

OPTION 1 SEED TREATMENT (HINT: CHOOSE NA IF YOU CHOSE NA ABOVE)

☒ UTC☐ F☐ FIN☐ NA

OPTION 1 MATURITY GROUP (HINT: IF YOU CHOSE NA ABOVE, DON'T WORRY ABOUT THIS)

2.5

HOW MUCH OPTION 1 SEED COST PER 140,000 SEEDS (HINT: IF YOU CHOSE NA ABOVE, DON'T WORRY ABOUT THIS)

43.5

OPTION 2 SEED TRAIT (HINT: CHOOSE NA IF YOU DON'T WANT TO TEST ANOTHER SEED)

☒ GMO☐ Conv☐ NA

OPTION 2 SEED TREATMENT (HINT: CHOOSE NA IF YOU CHOSE NA ABOVE)

☐ UTC☐ F☒ FIN☐ NA

OPTION 2 MATURITY GROUP (HINT: IF YOU CHOSE NA ABOVE, DON'T WORRY ABOUT THIS)

1.3

HOW MUCH OPTION 2 SEED COST PER 140,000 SEEDS (HINT: IF YOU CHOSE NA ABOVE, DON'T WORRY ABOUT THIS)

58.5

SOYBEAN SELLING PRICE (\$/BU)

12.5

HOW MUCH DOES NITROGEN FERTILIZER COSTS (\$/LB)

0.35

HOW MUCH DOES NITROGEN APPLICATION COST (\$/AC)

10

HOW MUCH DOES FOLIAR FUNGICIDE APPLICATION+PRODUCT COSTS (\$/AC)

25

CLEAR

SUBMIT

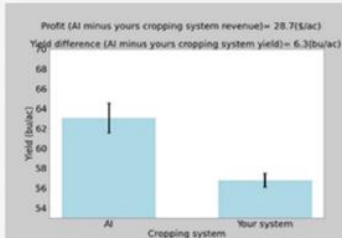
YOUR CROPPING SYSTEM

```
{'Planting_date': 130, 'Trait, seed treatment and maturity': 'GMO_FI 1.0', 'Seeding rate (seeds/ac)': 140, 'Row spacing (inches)': 30, 'Foliar Fungicide': 'no', 'Nitrogen rate (lb/ac)': 0}
```

AI RECOMMENDED FOR HIGHEST YIELD SYSTEM

```
{'Planting_date': '110', 'Trait, seed treatment and maturity': 'Conv UTC 2.5', 'Seeding rate (seeds/ac)': '240', 'Row spacing (inches)': '15.0', 'Foliar Fungicide': 'yes', 'Nitrogen rate (lb/ac)': '0'}
```

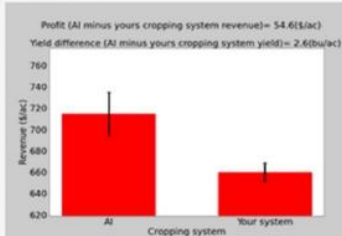
HIGH YIELD AI SYSTEM - YIELD AND PROFIT DIFFERENCE (AI VS YOUR SYSTEM)



AI RECOMMENDED FOR HIGHEST PROFIT SYSTEM

```
{'Planting_date': '110', 'Trait, seed treatment and maturity': 'Conv UTC 2.5', 'Seeding rate (seeds/ac)': '90', 'Row spacing (inches)': '15.0', 'Foliar Fungicide': 'no', 'Nitrogen rate (lb/ac)': '0'}
```

HIGH PROFIT AI SYSTEM - YIELD AND PROFIT DIFFERENCE (AI VS YOUR SYSTEM)



# New NCSRP project 2022-24: Farmer Survey

- **2 drawings for cash prize of \$1,000 and \$500**
- Each field will be one entry in the drawings (e.g., 4 fields = 4 entries)
- Provide your contact information in the sign-up sheet
- We will contact you based on your selected preference

[illegible]

## ➤ Technicians:

➤ **Tom Siler**

➤ **Micalah Blohm**

## ➤ Graduate Students

➤ Harkirat Kaur

➤ Patrick Copeland

➤ Benjamin Agyei

## ➤ Undergrad students

## ➤ Past students

➤ Mike Particka

➤ Paul Horny

➤ Charles Scovill (Syngenta)

## ➤ Farmer cooperators

➤ Mike Staton

➤ Dr. Laura Lindsey (OSU)

➤ Dr. I. Ciampitti (KSU)

➤ Dr. Shawn Conley (UW)

➤ Dr. Marty Chilvers

➤ Dr. Chris Difonzo

➤ Dr. Dechun Wang

➤ Dr. Christy Sprague

➤ Dr. Kurt Steinke

# Manni Singh

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**NCSRP** NORTH CENTRAL SOYBEAN  
RESEARCH PROGRAM

Project  
**GREEN**



Cropping Systems Agronomy  
MICHIGAN STATE UNIVERSITY

MICHIGAN STATE  
UNIVERSITY | Extension

**Seed companies**

