Day Summaries

Day 1 Summary
Day 1
Edible Oils and Medium Scale Agro-Enterprises

Andrew E. Temu, Chief Facilitator - ENGINE
Day 1 and 2: Papers & Key Messages

OPENING SPEECH – HIGHLIGHTS
- Reiterated the importance of agriculture in the sector
- Acknowledged the importance of policy analysis and the work of PAG and AAPC
- Mr. Kirenga highlighted on the progress in policy reforms achievements
- Need to engage more constructively with the private sector - The Ministry to lead

- Highlighted The Three ASDP Components:
  - Sustainable Water and Land Use Management
  - Enhanced Agriculture productivity
  - Rural commercialization and value addition
  - Strengthening sector enablers

THREE PAPERS ON EDIBLE OIL:
- Opportunities, Challenges and Prospects – Steve Kisakye
- Demand Analysis of Edible Oils in Tanzania – Changes in Incomes and Prices of Substitutes – Michael Olabisi
- Tariffs Setting for The Development of Edible Oils Sector – Honest Mseri
Edible Oils – Key Items From Presentations

KEY FINDINGS
- Tanzania is amongst the 8 largest sunflower producers globally
- 2nd largest producer in Africa South of Sahara

- Low level of substitution between palm and sunflower oil, CPE of 0.28
- Almost non-substitutes; tariff by itself will not trigger development

- High levels of imports of edible oil, USD 300mn, 2nd largest import bill

- There is room for growth of the sector; small and medium enterprises are key
- Development, growth, employment will mainly come from SMEs investments
- A need for public-private sector collaboration to develop the local sector
- Realism about the contribution of SHF: Progressive, Investors etc
Edible Oils – ‘Take Aways’

Key points:
- Edible oil crops can be one of the drivers of industrialization
- Tanzania can satisfy domestic market needs
- Potentially 1Mn farmers & edible oil production to over 200,000 MT – is possible

Some proposed measures:
- Approach ‘sunflower’ in a holistic nature – e.g. seedcake and animal feed issue
- Productivity can be improved via ‘good seed’; achieved via ASDP1
- More articulation on SHF development is needed; what to do differently?
- Research and Development has many questions to answer.
- There is a need for an industry body that maintains the coherence of ideas
- We should ensure policy coherence; often we have had conflicting policies
- East Africa harmonisation of tariffs may help a bigger market
- Warning: imports need to be regulated and policed – crude v/s refined imported oil
- Dalberg – MSU – ANSAF – TPSF called to join efforts. A Policy Brief, collaborate
Day One dinner – Video Clips – ‘Take Aways’

**KEY FINDINGS**

**MEDIUM SIZED FARMS, PROCESSORS AND MARKETERS ARE REALITY**

- **Tomoni Farms**: Franklin Bagala - Fruit and Veg. Production – profit, employment and nutrition improvement driven, SHF linkages
- **Mwami Green Veggies**: Mwami Mlangwa
- **Alsaka Tanzania**: Ms Jennifer Bash – agro-processing and marketing
- **Mgolole Agro-processing**: Prof Martin shem – meat, dairy, farming, processing marketing & SHF linkages
- **Silverlands**: Mfaume Simba: 9000 SHF Linkages - Soya Beans, Poultry Feed
- 3mn Day Old Chicks supplied to SH Poultry Keepers

**Amongst Recommendations**

- We should strategize to entice youths into Agro-Entrepreneurship
- High educational curricula ought to prepare graduates to engage in business
- Lets draw lessons from nascent initiatives – E.g SUGECO
THANK YOU