

Real Estate Investment Sales Internship  
Landmark Commercial Real Estate Services, Inc.  
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Introduction:

Landmark Commercial is a 25 year old commercial real estate brokerage company specializing in retail and shopping center investment sales, retailer site selection, land and property acquisition, and shopping center leasing. Landmark is the established market share leader in Michigan in retail real estate brokerage, representing over 70 national retail chains. Additionally, Landmark has established an emerging Investment Sales business which is rapidly expanding our presence nationally. Our team is the source of our success; we employ the best of the best.

Job Summary:

This position assists with the marketing, sourcing, and sales of commercial investment real estate. The position is a paid summer internship working alongside industry veterans.

Main Description:

- We are going to select two (2) serious minded, ambitious, gregarious, entrepreneurial, tenacious individuals that will work side by side with senior brokers of the highest level in our rapidly growing Investment Sales Department.
- The candidates will be responsible for: preparing commercial real estate sales packages for submissions to buyers, working with our proprietary database of buyers/sellers, performing financial modeling and spreadsheet analysis in Excel, and researching potential sellers, buyers, and investment property data and information.
- We will train and support our interns who will have opportunities to quickly learn valuable commercial investment real estate skills with the goal evolving into a full-time associate of Landmark upon graduation with the potential to quickly become a six figure earner. This is an opportunity for the right person to evolve into a true partner among our prestigious, high-volume team.

Experience Required:

- Our requirement is full-time for the summer. Finance- and Business-oriented majors preferred, but not a requirement.
- Interpersonal skills – excellent communication skills, (i.e., listening, speaking, writing, presentation skills); able to interface well with executives.
- Ability to be an independent worker with a team-player attitude.
- Intermediate working knowledge of Outlook, Word and Excel (Office 2010 version), as well as willingness to learn additional software as needed.

Please submit your resume to Kevin Baker ([kbaker@landmarkcres.com](mailto:kbaker@landmarkcres.com)) and/or Michael Lippitt ([mlippitt@landmarkcres.com](mailto:mlippitt@landmarkcres.com)).