



ST. JOSEPH COUNTY 4-H LIVESTOCK ASSOCIATION

Date: September 9, 2022
To: Potential 2022 Livestock Buyer
From: Steve Trattles, President, St. Joseph County 4-H Livestock Association
Re: 2022 St. Joseph County 4-H Market Livestock Sales

On "Sale Day", Thursday, September 22, 2022:

1. Stop by the Buyer Registration Table set up inside the Livestock Show Arena on the south side. Registration begins at **8:00 a.m.** and continues through the Small and Large Animal Sale for as long as necessary. **Bring the enclosed copy of your buyer registration card (pink) with any necessary changes to the information and return signed to the Buyer Registration Table where you will receive your official buyer number.**

The **Small Animal** sale (in the east end of the livestock show arena) begins at **10:00 a.m.** the **Large Animal** sale (in the west end livestock show arena) begins at **10:30 a.m.** and the order of the Large Animal sale is market beef, dairy steers, gallon of milk, dairy feeder steers, hogs, and lambs. The order of the Small Animal sale is goats, turkeys, chickens, and rabbits.

2. The auctioneers' sale price is final. You may add money to the sale of an animal at the check-in table using the enclosed Add-On form **DUE THE DAY OF THE AUCTION**. No money may be added after Thursday, September 22, 2022. Also, all lots within the swine weight groups must be shipped to the same destination.

Following the Sale:

3. **Buyer Invoicing/Payment:** Go to the Sale Check-Out Window to pick up your **buyer invoice**. If you were the sole buyer for all of your purchases you have the choice of either paying for your livestock the day of the sale, or mailing a check made payable to **St. Joseph County 4-H Livestock Association** to Sturgis Bank & Trust, PO Box 600, Sturgis, MI 49091. If you split any of your purchases with another buyer, we ask that you wait to pay your invoice until all parties have checked out. You may also pay for livestock on Friday, September 23, 9:00 a.m. - 5:00 p.m. at the 4-H office located between barns #43 and #44 on the fairgrounds.
4. **Payment Due Date:** A final invoice will be sent the week after fair. 4-H market livestock payments are due and payable to St. Joseph County 4-H Livestock Association by **Friday, October 7, 2022**. No checks for any 4-H members are released until payments have been received for **all** animals sold through the 4-H Market Livestock Sales. After Friday, payments must either be mailed or delivered to Sturgis Bank & Trust at the **main office** located at 113-125 E. Chicago Rd. in Sturgis.
5. **Livestock Support Price:** Please be aware that you may arrange at the Sale Check-Out Window to receive support price on market steers, dairy feeder steers, hogs, lambs, and goats when you stop to pay your invoice. There will be one (1) designated market for each species of market livestock listed above. All animals must be shipped to the designated market.
6. **Important Support Price Payment Information:** Buyers only need to pay the difference between the sale price and the "market price". The designated market will then mail the payment for the support price value of the animal to Sturgis Bank & Trust as the "balance due" for the sale of the animal in question.
7. **Shipping Destination Options: Give the clerk at the Sale Check-Out Window complete information on the shipping destination of each animal you purchased. Shipping options include:**
 - Ship to the "designated market" (limited to cattle, hogs, lambs, and goats).
 - Ship for "complimentary processing" (available for rabbits, chickens, and turkeys if desired).
 - Ship to one of the available slaughter/processing plants: *Bontrager's Custom Meat Processing (Leonidas, MI), Marshall Meats (Marshall, MI), Nagel's Meat Processing (Homer, MI)*
 - Pick up by buyer (or by a trucker arranged for by the buyer).
8. **Trucking Arrangements:** MSU Extension staff and volunteers will arrange all animal trucking. You must notify the 4-H Livestock office if you plan to arrange your own transportation.
9. **Poultry and Rabbit Processing Service:** Please notify the 4-H livestock office if you would like your chickens, turkeys or rabbits processed. The 4-H member covers the cost of processing (including freezing). **Special Note:** You may choose to donate chickens, turkeys, and rabbits to a food bank; they will be delivered to the food bank for you.
10. **Buyer Pick-Up of Processed Poultry/Rabbits:** Building No. 44 on the fairgrounds in Centreville from **5:00 - 7:00 p.m.** on **Wednesday, October 5, 2022**. **Policy Regarding Unclaimed Processed Poultry/Rabbits:** Unclaimed poultry and rabbits will be "donated" and delivered to the nearest food bank on the evening of October 5.

“Default” Destinations for 4-H Market Livestock Policy

Notify the **4-H Office** at **269/467-XXXX** with destination information by
➔ **12:00 noon on Friday, September 23, 2022** ◀

If we have not heard from you by this deadline regarding your choice of destination(s) for the livestock you purchased, we will assign the following default destinations, where applicable (which will remain in effect unless we subsequently hear from you regarding other destination choices):

- ◆ Market steers (beef and dairy), dairy feeder steers, hogs, lambs, and goats will be resold to the designated 4-H support price market.
- ◆ Market chickens, turkeys and rabbits will be processed and frozen (as a complimentary service) and will be available for pick-up as noted below under item no. 9.

11. If you purchased the *Champion or Reserve Champion beef, goat, hog, or lamb carcass* you need to call **Bontrager’s Custom Meat Processing**, Leonidas, (269-496-7587) to make arrangements for pick-up of the processed meat. Bontrager’s Custom Meat Processing will bill you directly for the slaughter and processing. All carcasses will already have been processed and wrapped according to a standard “cut and wrap” plan for a two-person family.
12. **Buyer Phone Contact Information:** Please provide the check-out clerk with information on where and when we can reach you by phone (including phone numbers) on Friday, September 23 in case we have questions regarding the destination of the livestock you purchased.
16. **Proxy Bidders Available:** If you are unable to attend the sale, but would like to participate in the sale by “*proxy*”, please consider contacting one of the following individuals to bid on your behalf:
 - ◆ Jeff Brazo, 269/651-1761 (work) or 269/689-0200 (cell) ➔ **small animals**
 - ◆ Ken Klopfenstein, 269/503-0611 ➔ **large animals**



4-H MARKET LIVESTOCK BUYER'S APPRECIATION



Please come and be the guest of the 4-H Market Livestock Project members at the **4-H Buyer’s Snack Tent** during sale day on Thursday, September 22, 2022.

Two sale rings (both in the livestock show arena) will be auctioning at the same time. The small animal auction will begin at 10:00 a.m. and the large animal auction will begin at 10:30 a.m.

The grab-and-go snacks and water will be under a pop-up canopy in the Friendship Park located at the southwest corner of the Henningsen Show Arena. The snacks will be available throughout the entire sale.

Snack Tickets: Show the volunteer in the park your buyer number and they will stamp it for you.

Thank you for your support of the 2022 4-H Livestock Sale.