

# 2014 USDA Farm Crop Insurance Seminar

- You are invited to join a free educational program on crop insurance. Based on the experiences of the 2013 season, there is renewed interest in the virtues of crop insurance.
- 2014 commodity prices and revenue generation outlook may not cover total cost of production.
- The increased cost of production along with the potential revenue makes the need for RISK MANAGEMENT much greater.



Date: **March 6th, 2014**

Venue: Monsanto Research Farm-474 S. Onondaga Rd. Mason, MI 48854  
(Located 1 ½ miles South of W. Columbia Rd on the west side of road.)

Time: 9:00 a.m. – 3:00pm (Lunch will be served at noon)

## Tentative Agenda – Subject to change

9:00 a.m.	Registration and Welcome/Coffee and Snacks – M.C, Dr. Jake Wamhoff
9:30 a.m.	The Basics of Today's Crop Insurance– Roger Betz, MSUE Senior Farm Management Educator
10:45 a.m.	Farm Service Agency and Crop Reporting- Linda Rector, Co. Exc. Dir.
11:15 a.m.	Agricultural Banking Trends & Requirements– Tim Walling, VP- Union Bank
Noon	Lunch - Catered by Gladys Welker and Friends
1:00 p.m.	New Economic Realities – Greenstone Services-Larry Sheridan, Sr. Financial Services Officer
1:40 p.m.	Farm Bill Update-Crop Insurance Terminology & Policies- What Direction To Go - Roger Betz, MSUE Senior Farm Management Educator
2:45 p.m.	Discussion- Ideas and Comments on Crop Insurance- Participant Sharing

***\*\*You need to be registered for the lunch count. Please call 517-676-5578 or email [dgreenm@fbinsmi.com](mailto:dgreenm@fbinsmi.com) to register.\*\****

## **Thank You to our Sponsors:**

MSU Extension - Ingham, Eaton, Livingston, Barry, Calhoun counties, 517-676-7207  
Farm Bureau Insurance – Dennis Greenman, 517-676-5578  
Union Bank – Tim Walling, 517-646-6448  
DF Seed – John Diehl and Chris Nofsinger, 517-623-6161  
Garnant Farms – Pioneer Hi-Bred, Troy Garnant, 517-202-5886  
PHI Crop Insurance – Bobbie Garnant, 517-202-1806  
Mason Elevator, 517-676-1016 (Mason) and 517-589-8248 (Leslie)  
Ingham County Farm Bureau, 517-676-5578  
Dart Bank- Devin Lavengood, 517-676-3661  
Greenstone- Larry Sheridan & Amanda Kutchey, 517-676-1086