

MICHIGAN STATE UNIVERSITY Extension

MSUE Small Fruit Program:

Educational Programs & Technical Assistance to Growers in West Michigan



Dr. Carlos Garcia Salazar
MSU Extension District 6 & 7

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Current activities

- Integrated Pest Management
- Environmental Impact of Road Salt on blueberries
- Food Safety
- Farm visits

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Small Fruit Industry: Major Challenges

- New invasive insect pests
 - The Spotted Wing Drosophila (SWD)
 - The Brown Marmorated Stink Bug (BMSB)
- Food Safety
- Road Salt application.

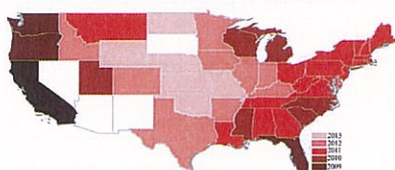
- 100 yds into the field
aerosols created by
rd salt & car interaction.

- education of insecticide
& damaging affects.

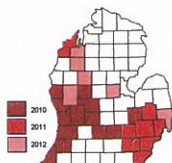
Major Challenges: New invasive insect pests**The spotted wing drosophila (SWD)**

Invasive pest of berries, stone fruit, grapes, and some pome fruit crops. Native to Asia detected in North America for the first time in 2008 in California.

Since then, it has spread throughout many of the primary fruit production regions of the United States, including Michigan.

Major Challenges: New invasive insect pests**The Spotted Wing Drosophila (SWD)**

SWD was first detected in Michigan in 2010. By 2013, it has been detected in 28 counties, and we expect that this fly may distribute throughout the southern peninsula. The SWD has been found in farms, gardens, rest areas, and wild areas suggesting that it is well-established in the region.



The SWD Economic Impact

- In 2012, growers estimated in \$23.9 and \$2.7 million the economic losses caused by the SWD on the blueberry and raspberry industry.
- In addition, growers had to spray more pesticides for SWD control. That increased the production costs and impacts to the environment and worker health.
- The cost of controlling the SWD increased from an average of \$150 in 2012 to \$250 in 2013

The SWD Economic Impact to Minority and Underserved Growers

Hispanics

- There are approximately 82 blueberry growers with small farms with less than 20 acres of blueberries.
- In 2013, eight growers reported losses of \$147,200 due to SWD. The previous year their income was \$180,100.

Amish growers

- In west central Michigan, they grow less than one acre of berries but berry sales can make up to 20-30% of their family income. In 2013, most growers lost 50% of their raspberry and strawberry crops and they had to abandon to crop after unable to control the SWD infestations.

MSUE Response: Spotted Wing Drosophila

- Since 2010 Michigan's small fruit growers are fighting a new threat, the **Spotted Wing Drosophila**. In response, the MSUE Small Fruit Program is offering classroom and hands-on training to growers, consultants, and IPM practitioners to help them to successfully identify, monitor, and manage the SWD threat.




Biggest obstacles for implementing a successful SWD control (Michigan 2013)

Issue	No an obstacle	Important Obstacle
Scouting & monitoring for SWD	55%	45%
Management of insecticides	21.5%	78.5%***
Spray problems	20%	80%
No enough insecticides registered for my crop	27%	73%

*** Growers do not understand how insecticides work and tend to take the MSUE recommendations as "prescriptions"

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MSUE Response: Advanced IPM for SWD Chemical Control and Management



Carlos Garcia-Salazar, Rufus Isaacs, and Steve Van Timmeren

MSU Department of Entomology
MSU Extension Agriculture and Agribusiness Institute

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MSUE Response....

- From 2012 to 2014, 7 workshops to train growers to help them to re-tool their IPM programs to incorporate the SWD control.
 - Total trainees: 187
 - Caucasian: 166 (120 male and 46 female)
 - Hispanic: 13 (10 male and 3 female).
- SWD workshop for Hispanics & African American
 - 2013 12 growers (8 male and 4 female).
 - 2014 21 grower (male)
 - Total minority trainees: 33

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2013 Impact of SWD Workshops


- In November 2013 we evaluated the impact of the SWD training program. Result from 33 participants that responded our survey gave the following impact.
 - Number of acres protected: 2,458
 - Volume of blueberries protected: 15.06 million pounds
 - Value of crop protected: \$12.8 million dollars.
- The cost of control SWD increased from an average of \$150 in 2012 to \$250 in 2013. Most growers that followed all MSU Extension recommendations applied less insecticides than those that did not.

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Major Challenges: The Brown Marmorated Stink Bug (BMSB)

Halymorpha halys, a stink bug native of Asia was first collected in 1998 in Allentown, PA, since then it has been found all over the USA including Michigan.

Current Distribution of BMSB in the United States



Tracy C. Leskey, USDA-ARS <http://www.epa.gov/opbtpd1/biopesticides/nafta-workshop/slides/leskey-epa-nafta-workshop.pdf>

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MSUE Response: BMSB

- **The BMSB.** In 2014, the MSUE fruit team implemented a network of monitoring sites across Michigan.
- Monitoring sites include tree fruit and small berry fields in Allegan, Ottawa and Kent County.
- BMSB traps are checked once a week and the data collected recorded and published weekly at the MSU News web site.
- So far, no BMSB has been found at fruit farms in west Michigan.

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Major Challenges: Deicing Road Salt

- Deicing salt is an important tool in maintaining safe roads in West Central Michigan. The Midwest Snow and Ice Group reported in 2007, Michigan's state road total accumulated tons of road salt per lane mile were 24.4.
- In Ottawa County, the Road Commission (OCRC) maintains 1,291 miles of local and primary roads and 252 miles of state Trunkline.
- In a typical winter season the OCRC conducts on average 50 snow removal operations and applies between 20,000 to 25,000 tons of salt. OCRC (2013).

Deicing Road Salt Economic Impact

- In 2003, the blueberry industry estimated in \$682,000 the economic losses due to lost yield and plant mortality (Garcia-Salazar et al. 2011).
- In 2013, the Ottawa County Road Commission estimated the cost of road salt application to maintain 1,291 miles primary roads and 252 miles of state Trunkline in more than \$3.7 million annually.
- The economic impact does not include the damage to vehicle, infrastructure and environment.

MSUE Response: IRSM to reduce impacts on fruit crops and water resources in West Michigan**Dr. Carlos Garcia-Salazar****MSU Extension-Ottawa County, MI**

Monitoring and Evaluation of the OCRC IRSMP

- Since 2005 the Ottawa Road Commission implemented an Integrated Road Salt Management Program (IRSMP) to ameliorate the deleterious impact of road salt on blueberry fields facing roads salted during winter.
- MSU Extension has been evaluating IRSMP's effects on preventing blueberry dieback in affected fields.
- The evaluation allowed us to make comparisons between winter dieback in the presence or absence of roads salt, and make recommendations to the OC Planning and Performance Improvement Department.

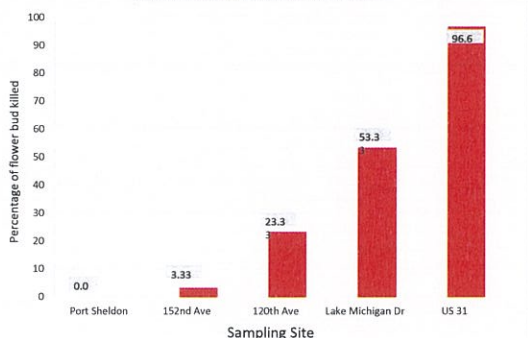


- In 2013, we partnered with the Great Lakes Regional Water Management Consortium, University of Wisconsin and Minnesota to offer a *Winter Maintenance Training* as supplement to our study on the impact of road salt on blueberry fields.
- Three workshops for winter road maintenance operators, supervisors and managers at city, county and state levels as well as business and industry representatives.
- A total of 63 participants received a free copy of a new manual on Winter Road Maintenance developed for Michigan and a Certificate of Completion.

Road Salt & Winter damage 2103

- Despite the efforts of the Ottawa County Road Commission to ameliorate the impact of road salt on blueberry fields alongside major highways, fields located in close proximity to US 31 and M-45 continue suffering extensive damage during winter.
- However, the OCRC has succeed in reducing the damage in secondary roads like Port Sheldon or Ransom Street to levels similar to those observed in non salted roads.

2013 Blueberry flower bud mortality at monitoring site in primary and secondary highways across Ottawa County



Major Challenges: Food Safety for Small Fruit Production

- At a time when Michigan's economy is coming out of the recession the implementation of the FSMA legislation to deal with emerging food safety concerns threaten the success of small underserved and minority producers.
- Lack of proper training on food safety would damage the competitiveness of Michigan's fruit industry with devastating effects on most underserved growers.
- Growers' compliance with FSMA requires knowledge and hands-on experience to develop food safety risk management skills needed to meet its requirements.

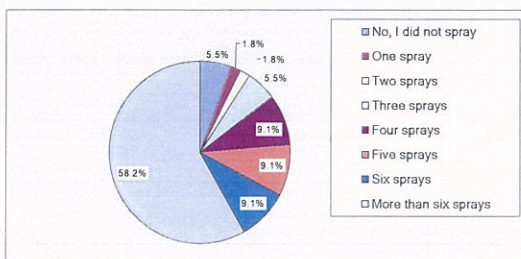
Economic Impact: Food Safety for Small Fruit Production

- Small blueberry growers tend on average 12 acres with an average yield of 3,000 lb/acre. In 2010, GAP certified growers had no problem selling their crop at \$0.80 per pound or more (average income of \$28,800 per farm).
- Growers, who did not comply, *if* able to sell, received on average \$0.30 or less per pound (average income of \$10,800 per farm).

NEW CHALLENGE: Food Safety for Small Fruit Production




- Extensive use of pesticides to combat the SWD is creating food safety risks:
- Pesticide residues on fruit
- Pesticide exposure for workers and growers

Number of insecticide applications against SWD in 2013



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MSUE Response: IRSM A Risk Management Educational Program: GAP for Food Safety in Blueberry Production

Dr. Anamaría Gómez-Rodas¹ Dr. Carlos Garcia-Salazar²,
Dr. Leslie Bourquin³ and Dr. Annemiek Schilder⁴

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OBJECTIVES:

- **Objective 1.** Develop a training program on Good Agricultural Practices (GAP) for food safety to help blueberry producers, especially disadvantaged and underserved, to make sound food safety risk management decisions.
- **Objective 2.** Facilitate adoption of GAP for food safety by underserved producers by providing *specific guidelines or protocols tailored for blueberry production*.
- **Objective 3.** Implement and deliver a training program to facilitate adoption of GAP for food safety by underserved producers.

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GAP TRAINING CURRICULUM

INSTRUCTIONS:

1. Fill out the form and return it to the MSUE Extension Office.

2. The MSUE Extension Office will contact you to schedule the training.

3. The MSUE Extension Office will provide you with the training materials.

4. The MSUE Extension Office will provide you with the training materials.

5. The MSUE Extension Office will provide you with the training materials.

The GAP for Food Safety training program provides producers with information to identify potential food safety hazards in blueberry production. It addresses a variety of information on how to develop your own Food Safety Plan and prepare for a food safety audit. The hands-on training includes an on-site GAP audit and development of a Food Safety Plan and Control Point Plan.

Registration fee includes: materials, lunch, and transportation. For those who do not have a vehicle, a van will be provided. The training is held at the MSUE Extension Office.

INSTRUCTORS:

Dr. Anamaría Gómez-Rodas, MSUE Food Safety & Hygiene Specialist
Dr. Carlos Garcia-Salazar, MSUE Food Safety & Hygiene Specialist
Dr. Leslie Bourquin, MSUE Food Safety & Hygiene Specialist
Dr. Annemiek Schilder, MSUE Food Safety & Hygiene Specialist

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CLASSROOM SESSIONS

DATES: Thursday, March 5, 2011

8:30-9:00 a.m. REGISTRATION

- 9:00 - 9:45 Introduction to GAP for Food Safety
- 9:45 - 10:30 For & For Harvest Microbial Contamination
- 10:30 - 10:45 BREAK
- 10:45 - 11:25 Hazard Analysis and Critical Control Points (HACCP)
- 11:25 - 12:10 Winter Health & Hygiene
- 12:10 p.m. - 1:00 p.m. LUNCH (Provided)
- 1:00 - 1:45 Field Sanitation
- 1:45 - 2:30 Water Quality
- 2:30 - 2:45 BREAK
- 2:45 - 3:25 Pesticide Safety
- 3:25-5:00 USDA GAP Check List

Friday, March 6, 2011

HANDS-ON:

Classroom

- 9:00 - 10:30 How to develop your HACCP plan
- 10:30 - 10:45 BREAK
- 10:45 - 12:05 Blueberry Pesticide Use & Safe Harvesting Technology Technologies
- 12:05 p.m. - 1:00 p.m. LUNCH (Provided)
- 1:00 - 2:30 How to develop your Food Safety manual

FIELD HANDS-ON:

- 2:30 - 5:00 Conducting an Effective Farm Internal Audit Check. Audit at a local blueberry farm.

5:00 p.m. Adjourn.

WHY DO YOU NEED TRAINING ON GAP FOR FOOD SAFETY?

GROWERS:

- Most buyers **REQUIRE** that YOU be GAP Certified to accept your fruit.
- To save **TIME & MONEY** during the GAP audits.
- With a GAP program YOU can reduce contamination risks and provide safe and better quality produce.
- With a GAP program YOU get easy access to local and national markets.
- To **PREVENT** costly litigation if a food safety incident occurs.




PACKERS OR SHIPPERS:

- Learn how to conduct your own Internal Auditing.
- Learn to identify possible Hazards and Critical Points in your operation.
- To comply with your buyer's **FOOD SAFETY** standards.
- If you are planning to **EXPORT** your operation into international markets.

Send your personnel to be trained in our GAP for FOOD SAFETY Training!

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Blueberry CROP SPECIFIC GAP MANUAL



  

Good Agricultural Practices for Food Safety in Blueberry Production: Basic Principles

Prepared by

Anastasia Gionet-Rodas, Les Bousquet, Carlos Garcia Salazar,
Anastasia Vercia Gionet and John C. Wise

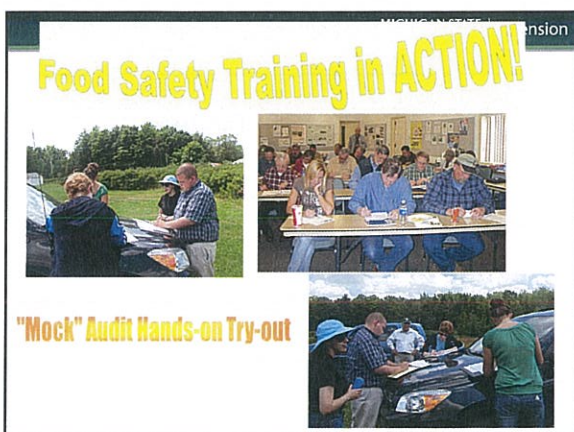
Department of Entomology, Trossen-Nichols Research Complex, Department of Food Science and Human Nutrition, MSU Extension Central Region, Okemos County

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CURRICULUM TRY-OUT



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2012 Demographics of GAP training

- Total number of growers trained under the GAP program =129
 - African American, 8;
 - Hispanics, 57,
 - Caucasian, 64.
- These included 47 females, 19 of them Hispanics.

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IMPACTS

Increased GAP adoption — Our "Food Safety Manual" is facilitating the adoption of GAP for FS by underserved growers. Overall, in 2012 our training program provided assistance to facilitate GAP certification of 5,049 acres of blueberries. That is approximately 1/3 of the blueberry harvested area.

Current status of the GAP program

Since 2012, our GAP for Food Safety Training Program has been unable to provide the much needed support to the blueberry industry, especially to underserved and minority fruit growers.

Only update on FSMA have been provided at Twilight Meeting conducted every year as a part of our IPM program.

Future Needs for the small fruit program

- Funding for more IPM training to help minority and underserved small fruit growers to retool their IPM to account for the SWD risk.
 - Provide more direct assistance to Hispanic growers.
- Reestablish the GAP program for blueberry growers and other underserved small fruit producers.
- Continuing with the IRSMP to limit use of road salt in West Michigan to ameliorate damage to fruit crops.
- Funding to deliver MSUE programs to minority and underserved growers lacking access to electronic media; more than 40% do not have access

1. The first part of the document discusses the importance of maintaining accurate records of all transactions. This is essential for ensuring the integrity of the financial system and for providing a clear audit trail.

2. The second part of the document outlines the procedures for handling cash transactions. It emphasizes the need for proper documentation and the importance of reconciling cash accounts regularly.

3. The third part of the document describes the process for recording and reporting on non-cash transactions. It highlights the need for consistency in the treatment of these transactions and the importance of disclosing them in the financial statements.

4. The fourth part of the document discusses the requirements for the preparation and presentation of financial statements. It provides guidance on the format and content of these statements and emphasizes the need for transparency and accuracy.

5. The fifth part of the document outlines the responsibilities of management and the board of directors in ensuring the reliability of the financial information. It stresses the importance of internal controls and the role of external auditors in providing an independent opinion on the financial statements.