



4-H Virtual Auction Resource Materials

GENERAL RESOURCES

4-H Livestock Sales and the IRS

Funds paid and income received at 4-H livestock auctions are subject to federal tax laws.

https://www.canr.msu.edu/news/4_h_livestock_sales_and_the_irs

Youth Business Guide to Success: Make the Most of Your 4-H Market Animal Project

Curriculum and resources for youth that helps them make the most of their 4-H market animal project.

https://www.canr.msu.edu/youth_business_guide_to_success/

BEEF RESOURCES

How much to expect when buying freezer beef: Part One

Determine the amount of freezer space needed when purchasing freezer beef.

https://www.canr.msu.edu/news/how_much_to_expect_when_buying_freezer_beef_part_one/

How much to expect when buying freezer beef: Part Two

How many steak and roasts is in one freezer beef? How much ground beef should I expect?

https://www.canr.msu.edu/news/how_much_to_expect_when_buying_freezer_beef_part_two/

Beginners Guide to Freezer Beef Processing

What's the difference between a strip steak, a T-bone steak and a Porterhouse steak?

https://www.canr.msu.edu/news/beginners_guide_to_freezer_beef_processing

Recommendations for Marketing Youth Animal Projects – Beef

A guide to help youth market, establish pricing, find a processor, keep records, and evaluate transportation considerations for beef projects.

<https://www.canr.msu.edu/resources/recommendations-for-marketing-youth-animal-projects-beef>

Grain Fed Freezer Beef Pricing Worksheet

A spreadsheet to break down pricing for grain fed freezer beef projects.

<https://www.canr.msu.edu/resources/grain-fed-freezer-beef-pricing-worksheet-1>

App: Beefie Agroninja beefie- stressless cattle weighing



SWINE RESOURCES

Recommendations for Marketing Youth Animal Projects – Swine

A guide to help youth market, establish pricing, find a processor, keep records, and evaluate transportation considerations for swine projects.

<https://www.canr.msu.edu/resources/recommendations-for-marketing-youth-animal-projects-swine>

Direct Market Freezer Pig Pricing Worksheet

A spreadsheet to break down pricing for freezer pig projects.

<https://www.canr.msu.edu/resources/direct-market-freezer-pig-pricing-spreadsheet>

SHEEP & GOAT RESOURCES

Recommendations for Marketing Youth Animal Projects – Sheep and Goats

A guide to help youth market, establish pricing, find a processor, keep records, and evaluate transportation considerations for sheep and goat projects.

<https://www.canr.msu.edu/resources/recommendations-for-marketing-youth-animal-projects-sheep-and-goats>

Freezer Lamb Pricing Worksheet

A spreadsheet to break down pricing for freezer lamb projects.

<https://www.canr.msu.edu/resources/freezer-lamb-pricing-spreadsheet>

Freezer Goat Pricing Worksheet

A spreadsheet to break down pricing for freezer goat projects.

<https://www.canr.msu.edu/resources/freezer-goat-pricing-spreadsheet>

POULTRY (CHICKENS, TURKEYS, DUCKS) AND RABBIT RESOURCES

Recommendations for Marketing Youth Animal Projects – Poultry and Rabbits

A guide to help youth market, establish pricing, find a processor, keep records, and evaluate transportation considerations for poultry and rabbits projects.

<https://www.canr.msu.edu/resources/recommendations-for-marketing-youth-animal-projects-poultry-chickens-turkeys-ducks-and-rabbits>

Market Rabbit Live Weights (Ohio State University)

<https://ohio4h.org/sites/ohio4h/files/imce/Market%20Rabbit%20Weight%20Recommendations.pdf>



MICHIGAN STOCKYARDS, MEAT PROCESSORS AND SLAUGHTER FACILITIES

Map of meat processing and slaughter facilities in Michigan

https://www.canr.msu.edu/meat_marketing_processing/michigan_meat_processing_capacity_assessment_final_report

Meat, Poultry and Egg Product Inspection Directory

<https://www.fsis.usda.gov/wps/portal/fsis/topics/inspection/mpi-directory>

Marlette Livestock Auction

<https://www.facebook.com/marlettelivestockauction/>

Farmers Livestock Marketing Services

<http://www.farmers-livestock.com/>

Ravenna Auction, LLC

<https://ravennaauction.com/>

Lake Odessa

<https://lakeodessalivestock.com/>

United Producers Inc.

<https://www.uproducers.com/>

Clare County Livestock Auction

<http://www.davidclarkauction.com/>

Napoleon Livestock Commission Co.

<http://www.napoleontack.com/marketrpt.htm>

Northern Michigan Livestock

<http://www.northernmichiganlivestock.com/>

Michigan–Based USDA–Inspected Poultry Slaughter Facilities

Munsell’s Poultry Processing

<https://www.munsellspoultryprocessing.com/>

Pease Packing

<http://www.peasepacking.com/index.html>

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