Kent County Home Energy Efficiency Program

Client: Area Community Services Employment and Training Council (ACSET) and the Kent County Essential Needs Task Force Energy Efficiency Subcommittee

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Presentation Outline

- Client Introduction
- Background Information
- Energy Efficiency Concepts Defined
- Survey Analysis/Resource Catalog
- Case Studies
- Senior Citizen Winter Preparation Program Findings
- Home Energy Efficiency Tool Kit
- Conclusion

Client Introduction

ACSET: Area Community Service Employment and Training Council

- Member of the Community Action Partnership for 35 years
 - National non-profit Agency serving 17 million low-income US residents annually
- Kent County Home Energy Efficiency Service Provider since 1974
- Mission:

"Assuring access to affordable utility resources for Kent County's most vulnerable residents while promoting a culture of energy efficiency for all" - 2009 Strategic Plan

- Services Offered
 - US Department of Energy Weatherization Assistance Program
 - Energy Efficiency Workshops
 - Partnerships with local resource providers

Project Goals

Kent County Home Energy Efficiency Resource Catalog

- Compiled from Home Energy Efficiency Survey
- Research countywide home energy efficiency program models in other communities
- Senior Citizen Winter Preparation Program
 - Implementation Ideas
 - Weatherization/Whole House Energy Efficiency Tool Kit

Background Information

Kent County, Michigan



Home Energy Efficiency Concepts Defined

- What is Home Energy Efficiency?
- Energy Audit
- Weatherization



Total Green Energy Solutions

Whole-House Energy Efficiency Planning



Springfield Partners Inc.

Survey Analysis/Resource Catalog

Background of Survey

- Conducted in November 2009
- Approximately 100 businesses/organizations received survey
- Conducted to detail involvement of home energy efficiency practices of each organization
- Responses collected at SurveyMonkey.com
- Questions consisted of:
 - What services do you offer?
 - What are the eligibility requirements?
 - How is your program funded?
 - What gaps exist in home energy efficiency?

What services do you offer?

Agency/Organization	Services								
Survey Correspondence Question	Q 7: Des	cribe your l	Question 9	Question 19					
	Rebates	CFL	Energy Audit	Housing Rehab	Financial Assistance	Charge?	Interested in Senior Prep.		
Government									
City of Grand Rapids									
Kent County Dept. of Human Services							x		
City of Grand Rapids Community			~	x			~		
Development Department			×	×			x		
Kent County Housing and Community									
Development			×	x	×		x		
County of Kent									
City of Wyoming Utilities Department						X, depends			
Grand Rapids Housing Commission				x	x				

What are the eligibility requirements?

Eligibility						
Q 10: Who is eligible?						
Income	Age	Location	Customer			
x						
			×			
		x				
×	×	×				
×	x					
			X-m			
x	x					
	x	×				
	x	A Constraints of the second se	Q 10: Who is eligible? X X X X X <tr tw=""></tr>			

How is your program funded?

Agency/Organization	Funding								
Survey Correspondence Question	Q 10: How is your program funded?								
	Federal	State	County	Local	Donations	Grants	Revenue/Fee		
2									
Government									
City of Grand Rapids	×	x	x	×			×		
Kent County Dept. of Human Services	×	x	x						
City of Grand Rapids Community Development Department	×	×			×				
Kent County Housing and Community Development	x								
County of Kent									
City of Wyoming Utilities Department			×	×					

What gaps exist in home energy efficiency?

Agency/Organization	Gaps						
Survey Correspondence Question	Q 15: Existing Home Energy Gaps in Kent?						
	Education/Knowledge	Funding	Lack of Material/Resources	Human Capital	No Response		
Non-Profit							
Alliance for Environmental Sustainibilty	×	×					
Area Agency on Aging of Western Michigan	×						
ASCET							
New Development Organization	x						
Sierra Club	×						
Oakdale Neighbors					×		
West Michigan Environmental Action Council				×			
Salvation Army Booth Family Services	×	×		x			

Gap Analysis

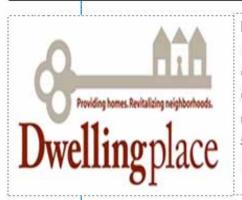
An analysis was conducted of the survey results to identify where gaps in home energy efficiency exist

Gaps Identified:

- Education:
 - 15 respondents indicated education as a gap
- Funding:
 - 8 respondents indicated a lack of funding was a gap
- Human Capital:
 - 10 respondents detailed a lack of human capital as a gap

Resource Catalog

The Resource Catalog is compiled of agencies who indicated they wished to be included



Dwelling Place

101 Sheldon Blvd. SE, Suite 101 Grand Rapids, MI 49503 Contact: Scott Page (616) 454-0928 spage@dwellingplacegr.org Website: <u>www.dwellingplacegr.org</u>

Dwelling Place:

- We performed a study on green energy including: LEED Gold and Platinum certified buildings
- HUD, Michigan financing, non profit organizations, philanthropists, and the City of Grand Rapids provide funding
- Persons in assisted living and affordable housing are eligible
- We completed renovations on buildings with installation of "Green Roofs", high energy efficient windows, insulation, remodeling, and heat gain/loss protection

- Contact Information
- Services offered
- Funding sources
- Eligibility requirements
- Other important aspects of program



Successful Home Energy Efficiency Programs in Other Counties

Counties studied:

- Macomb County, Michigan
- Milwaukee County, Wisconsin
- Ramsey County, Minnesota

Why we chose these counties

- Purpose was to identify effective strategies that may be of use to Kent County in their efforts to promote home energy efficiency
- EPA and DOE's Region #5
- Climate
- Topography
- Population



ForeclosureDeals.com

Case Study Common Features

 Analysis of county case studies revealed that each of these counties are engaged in:

- Education Outreach
- Connecting residents with resources
 - Organizations/businesses engaged in home energy efficiency services
 - Organizations providing low-income energy assistance and loans for energy efficient improvements
 - Organizations providing education
 - Utility company's benefits to consumers
 - Energy audits, energy saving tips, rebates

 Home Performance with Energy Star program is used to efficiently facilitate home improvements

Home Performance with Energy Star (HPwES)

- Adopted by utility companies, state energy agencies, municipalities, and non-profit organizations
- Provides a program structure to assist HPwES Program
 Sponsors with developing a comprehensive home energy efficiency program
- HPwES provides a template for:
 - Home Performance Protocols
 - Contractor Recruitment Plan
 - Contractor Training
 - Contractor Participation Requirements
 - Marketing/Media Plan
 - Incentive/Financing Plan
 - Quality Assurance Plan

Summary Countywide Structure

- Establish countywide goals for what constitutes home energy efficiency
- Connect with other organizations involved with home energy efficiency
- Create educational outreach tools
- Adopt a comprehensive home energy efficiency program similar to HPwES to oversee home improvement efforts

Senior Citizen Winter Preparation Program Findings

Senior Citizen Winter Preparation Program

□ Goals:

- Raise community awareness of surrounding poverty and the importance of energy efficiency
- Provide weatherization and whole-house energy efficiency planning measures
- Researched five agencies that either:
 - Featured a weatherization program
 - Targeted senior citizens
 - Organized/facilitated a weatherization volunteer day



Senior Citizen Winter Preparation Program

Agency			Community Energy Project	Riverside Public Utilities	CCOA	Westchester County, NY DSPS	HEET: Home Energy Efficiency Team
Organization	Non-Profit		X		X		X
Organization Utilit		Utility Company		X			
Type	Type Local Government					X	- Y
Program	Program Exclusive to Seniors					x	
Eligibility Senior Citizens Disabled Persons General Public		Low-Income	x	X	x	x	
	Citizens	All					x
	1.00	Low-Income	x	x	x		
		All					X
		Low-Income			x		
	Public All		3 13				X

Common Features of Senior Weatherization Programs

- Of the five programs researched:
- Funding
 - Primarily supported by the Federal Government
 - Comprehensive programs leveraged additional dollars
- Program Structure
 - Weatherization Professionals
 - Volunteers
 - Energy Audit/Visit with Household
- Accessing Clients
- Most Common Procedures
 - Storm Window/Door Installation
 - Weatherstripping
 - CFL Replacement
 - Window/Door Caulking
 - Insulation Installation
 - Furnace Repair



Community Energy Project

Home Energy Efficiency Tool Kit

Weatherization Procedure and Whole-House Energy Efficiency Tool Kit

- Procedures are divided into three categories according to difficulty
- Beginner Procedures
 - No-cost
 - Mostly changes in behavior
- Intermediate Procedures
 - Low-cost
 - Moderate savings in energy costs
 - Do-it-Yourself Repairs
- Professional Procedures
 - Relatively expensive
 - Significant savings in energy costs
 - Repairs completed by professionals

Beginner Procedures

- Turn the heat down during the winter
- Wash laundry in cold water
- □ Turn off lights
- Clean coils in the back of the refrigerator
- Turn off the dishwasher's heated dry setting

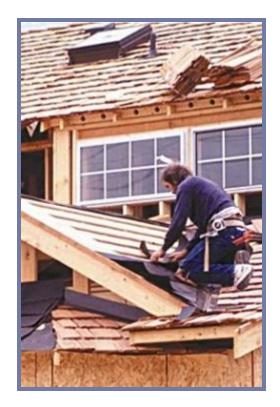
- Close doors and vents to underutilized rooms
- Turn down hot water heaters
- Unplug 24/7 gadgets
- Clear obstacles blocking heating vents
- Clean the lint trap in the dryer before every load

Intermediate Procedures



Professional Procedures

- Heating system repair or replacement
- Roof replacement
- Window repair or replacement
- Outside door repair or replacement
- Insulation of attics and walls
- Duct maintenance





Conclusion

- Countywide Program Structure
 - Target Renters
 - Formulate Goals and Objectives
 - Collaboration
 - Implementation

Conclusion

Senior Citizen Winter Preparation Program

- Involve Local Aging Agencies
- Client Outreach
- Recruit an existing organization to:
 - Organize countywide volunteer day(s)
 - Offer home energy efficiency community leader trainings for non-profits, faith-based groups, etc interested in conducting a volunteer day at a more local level

Thank you for your time!

Questions?